DEPARTMENT OF COMMERCE, PONDICHERRY UNIVERSITY SCHOOL OF MANAGEMENT

M. COM (ACCOUNTING & TAXATION) (CBCS) DEGREE PROGRAMME LIST OF COURSES OFFERED

(APPLICABLE FROM THE ACADEMIC YEAR 2021-22 ONWARDS)

Semester	Course	Title of the Paper	Hard/	Credit
	Code		Soft	
	COMM4101	Public Finance	Н	4
	COMM4102	Income Tax Law and Practice	Н	4
	COMM4103	International Financial Reporting Standard	Н	4
I	COMM4104	Financial Management	Н	4
	COMM4105	Comprehensive Viva	Н	2
		Soft Core	S	3
	SCOM	Soft Core	S	3
		Soft Core	S	3
	COMM4201	Decisions Accounting	Н	4
	COMM4202	Advanced Corporate Accounting	Н	4
	COMM4103	Advanced Auditing	Н	4
II	COMM4204	GST and Customs Law	Н	4
	COMM4205	Comprehensive Viva	Н	2
	COMM4206	Business Internship	Н	2
		Soft Core	S	3
	SCOM	Soft Core	S	3
		Soft Core	S	3
	COMM5101	Accounting Theory	Н	4
	COMM5102	Financial Statement Analysis	Н	4
	COMM5103	Personal Tax Planning	Н	4
III	COMM5104	Strategic Cost Management	Н	4
	COMM5105	Summer Project and Viva Voce	Н	4
		Soft Core	S	3
	SCOM	Soft Core	S	3
		Soft Core	S	3
	COMM5201	Computerized Accounting	Н	4
	COMM5202	Accounting for Derivatives	Н	4
IV	COMM5203	International Taxation	Н	4
	COMM5204	Forensic Accounting and Fraud Risk		
		Management	Н	4
	COMM5205	Comprehensive Viva	Н	2
	COMM5206	Conferences/Workshops/Publications	Н	2
		Soft Core	S	3
	SCOM	Soft Core	S	3
		Soft Core	S	3

POOL OF SOFT CORE COURSES

(APPLICABLE FROM THE ACADEMIC YEAR 2021-22 ONWARDS)

- 1. The Department of Commerce would offer courses from the pool of soft core courses to both BF and AT students depending upon the need of students and availability of professors.
- **2.** Students who have done hard core course in any subject is not eligible to take soft core course in the same subject.
- **3.** Students are free to take any number of soft courses from other departments; need not depend upon the courses from Department of Commerce.
- **4.** Minimum 20 and maximum 60 students are permitted for each soft core course
- **5.** Selection of students for a particular soft core course is to be made based on the merit list prepared from the eligibility test when more than 60 prefers to join.

Course	Title of the Paper	Soft/	Cre
Code		Hard	dit
	Management and Decision		
SCOM01	Managerial Economics	S	3
SCOM02	Marketing Strategy	S	3
SCOM03	Human Resource Management	S	3
SCOM04	Strategic Management	S	3
SCOM05	Family Business Management	S	3
SCOM06	Direct and Indirect Tax Administration	S	3
SCOM07	Corporate Tax Planning and Management	S	3
	Decision Tools and Techniques		
SCOM08	Machine Learning for Financial Decisions	S	3
SCOM10	Principles of Artificial Intelligence	S	3
SCOM11	Computer applications in Business	S	3
SCOM12	Research Methodology	S	3
SCOM13	Statistics for Business Decisions	S	3
SCOM14	Operations Research	S	3
	Investment and Risk Management		
SCOM15	Stock and Forex Trading Lab	S	3
SCOM16	Multinational Financial Management	S	3
SCOM17	Fund Management in Commerce Banks	S	3
SCOM18	Commodity derivatives markets & applications	S	3
SCOM19	Investment Valuation	S	3
SCOM20	Financial Risk Management	S	3
SCOM22	Personal Finance	S	3
SCOM23	Equity Derivatives	S	3
	(For students from AT and Other Departments)		
	Finance and Accounting		
SCOM25	Merchant Banking and Financial Services	S	3

SCOM26	Corporate Governance	S	3
SCOM27	Strategic Financial Management	S	3
SCOM28	International Accounting	S	3
General			
SCOM29	Value added courses (Only up to III Semester)	S	3
SCOM 30	Entrepreneurship	S	3
SCOM 34	Contemporary Legal Framework	S	3
	Softcore courses from Other Departments	S	3

M.COM (ACCOUNTING AND TAXATION) DEGREE PROGRAMME REGULATIONS EFFECTIVE FROM THE ACADEMIC YEAR 2021-22 BATCH ONWARDS

AIM OF THE COURSE: The course aims at specializing in specific areas of core competence of Commerce studies i.e. Accounting and Taxation. This is an area where commerce students have edge over others. It is designed to impart in depth knowledge and professional skills required for handling the Accounts and Taxation related activities of business entities and corporate enterprises.

ELIGIBILITY OF ADMISSION: Any B.Com degree with minimum of 50% marks.

DURATION OF THE COURSE: The normal duration of the course is two years spread over four semesters. The student has to earn minimum 90 credits to complete the course.

MEDIUM: The Medium of instruction shall be English

COURSE STRUCTURE: The Course Structure comprises of Hard Core (78 Credits) and Soft Core (Minimum 12 Credits). A student is required to earn at least 90 credits to complete the course.

EXAMINATION: Choice Based Credit System (CBCS) is followed in the department. The performance evaluation is based on grading. Grades are awarded at the end of each semester. The final Cumulative Grade Point Average is calculated based on the Grades obtained during the semester exams with the appropriate weightage based in respect of credits.

DISTRIBUTION OF MARKS BETWEEN INTERNAL AND END SEMESTER **EXAMINATION:**

Internal Assessment - 40 marks End Semester Examination – 60 marks

Internal Assessment: Internal Assessment is continuous and comprises of 40 marks. The assessment is based on:

Internal Test 1 : 15 Marks i. ii. Internal Test 2 : 15 Marks Assignment, seminar, quiz etc. : 10 Marks iii.

> (The respective teacher can decide on the distribution of marks between seminar, assignment, quiz etc., out of 10 marks)

End Semester Examinations: The end semester examinations will be held for 100 Marks and converted to 60 marks, consisting of Theory, problems and practical depending upon the papers taught and question paper is set and valued by the concerned course teacher himself or herself. After declaration of results within seven days, students can approach the concerned course teacher and inspect the papers valuation. In case if any student is not satisfied with the valuation, they can apply to head of the Department after paying the prescribed fees for revaluation. The head of the department would follow the University regulation for revaluation.

PASSING CONDITION: The students should have a minimum of 40% marks in the End Semester Examination and a minimum of 50% marks in the internal and external put together to pass the examination. There are no minimum pass marks in internals assessment examination.

The failed and absentees of end semester examinations get a chance to write the examination in the semester when the paper is offered not before. Those who are not allowed to attend the examination due to shortage of attendance have to repeat the same course after completing the two years.

END SEMESTER EXAMINATIONS QUESTION PAPER PATTERN

Time: 3 Hours Maximum Marks: 100

PART - A

(5 X 4 = 20 marks) - Answer All Questions.

Objective:

• To test the conceptual understanding and subject Knowledge of students.

Rules:

- Questions should be from all Units of syllabus.
- Reproduction of words from syllabus in question should be avoided
- Both problems and theory questions can be asked.

PART-B

$(5 \times 12 = 60 \text{ marks})$ -EITHER OR type of questions.

Objective:

• To test the capability of application of concepts understood or knowledge acquired;

Rules:

- It is EITHER OR type of questions.
- Answers to these questions should be from independent thinking of students (there should not be any text book answers.
- Each Unit should have two questions in EITHER OR type; both questions are expected to be application of concepts learned by students.
- Direct Problems should not be asked in case of quantitative papers; application of concepts are to be asked (For example: i) Ratio analysis; students should be asked to write report to be submitted to Management on the financial performance through the calculated ratios; ii) Statistical Techniques: Students may be asked to use the calculated mean, standard deviation, probability for taking business decisions.)

PART - C

$(1 \ X \ 20 = 20 \ Marks)$ - Case Study/Computer Based Practical/Skill Based Question Objective:

• To test the skill of students to interpret or use computer in solving problems.

Rule:

• In case of quantitative papers, students can be asked to solve the problems through computer (For example; Income Tax paper: question can be given to prepare online ITR in computer; in case of Portfolio Management: question can be given to form a portfolio

- through various online resources available.)
- In case of theory papers, students can be given live cases from current economic/stock market/financial/accounting situations

MAXIMUM NUMBER OF YEARS PERMITTED AFTER COMPLETION OF SEMESTER IV TO COMPLETE THE COURSE:

Two years under CBCS regulation.

<u>GUIDELINES TO DEAL WITH ATTENDANCE SHORTAGE</u>: The Students are permitted to proceed to the next semesters without break. Under this scheme, the students should repeat papers of the semester in which attendance shortage occurred whenever the paper is offered after completion of IV semesters. The minimum attendance requirement is 70% in each semester to recommend the student for writing the end semester examinations.

BUSINESS INTERNSHIP:

Business Internship has to be undertaken by the students during the first semester winter break for minimum of 15 days (15 days x 8 hours per day) with any registered business establishment (like MSME, Audit Firms, Stock Broking firms, Forex Traders, Company administration etc) after submitting the written information to the faculty advisor marking copy to Head of the Department. Petty shop or own business establishments are not allowed. **It is the responsibility of students to identify and get approval from the business establishment.** Students are expected to submit the certificate of internship from the responsible officer of the business establishment with its official seal and submit it along with the report consisting of day wise learnings during the internship to the faculty advisor. Faculty advisor would award marks for the report submitted after verification and assessment. In case of any fake or ingenuine internship certificates, the Department would recommend the University to withdraw certificates and degree issued by the University at any point of time. In case any student fails to get the minimum pass marks, she/he has to repeat/redo the internship after completing two years of M.Com during the odd semester. Mark sheet will be issued along with second semester papers.

Conferences or Workshops or Publications:

Students would be awarded two credits for presenting research papers or participating in skill development/soft skill workshop or publication of research articles in SCOPUS indexed Journals by the faculty advisor after assessing and examining the research papers and participation certificates as per the details provided below. It is the responsibility of students to identify conferences/Workshop/publications in any areas of hard core papers included in M.Com Syllabus. Conferences/Workshop/Publications are related to soft core papers then they are not to be considered for awarding credit. Prior written information is to be submitted to faculty advisor to present research papers or participate in workshop or publish in journal.

Research Conferences: Students should have presented research papers at least in two conferences organized by any University or Institute of National Importance, during their first three semesters after joining M. Com (Conferences organized by Colleges are not acceptable). Papers presented at conferences are to be in the areas of any hard-core papers included in M.Com syllabus. Research papers in the areas of soft-core papers are not to be considered for awarding credit.

Workshops: Students who are not able to present research papers should have participated in Skill Development or Soft Skill Workshops organized by any Universities or Institutions or Colleges in India or Abroad. Minimum duration of the Workshop either individually or aggregate of different workshops is to be 15 days. Faculty advisor would assess the participation certificates and examine the skill acquired by students and award credits based on the performance of students.

Publications: Students would be awarded two credits by the faculty advisor if he/she has published at least one research paper in any SCOPUS indexed journals during the first three semesters after joining M.Com in the areas of hard core papers included in M.Com syllabus. Publication in any other journals or related to soft core papers are not to be considered for awarding credits.

If any students is not able to present paper or participate in workshop or publish research papers, he/she would not be entitled to get pass certificate till they complete. Mark sheet will be issued along with fourth semester marks.

ODD SEMESTER FIRST SEMESTER

COMM4101: PUBLIC FINANCE

Prerequisites	Basic knowledge on economics and RBI policies
Learning	To impart the knowledge on the key areas in public finance like resource
Objectives	mobilization, public expenditure policy for the good governance.
	Interdependence of fiscal and monetary policy
Learning	Understanding various resource mobilization techniques
Outcomes	Role of taxation and public policy
	Management and control of public expenditure
37.41.11	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction
	Meaning and definition of Public finance – objectives of fiscal policy – full
	employment anti-inflation, economic growth, redistribution of income and
Unit I	wealth: interdependence of fiscal and monetary policies: Budgetary deficits
	and its implications: Fiscal policy for stabilization- automatic VS discretionary
	stabilization: Alternative measures of resource mobilization and their impact
	on growth, distribution and prices; Balanced budget multiplier.
	Public Resources Mobilization
	Economics of Taxation. Taxation of income and wealth. Taxation of
Unit II	consumption and trade. Taxation and the environment - taxation and Natural
	Resources. Tax Incentives, compliance, and enforcement- Tax reform. User
	Charges.
	Rationale for Public Policy
	Demand revealing schemes for public goods contributions of Clarks, Groves
	and Leyard, Tiebout model, theory of club goods; stabilization policy-
Unit III	Keynesian case for stabilization policy; Uncertainty and expectations; failure
	of /inter-temporal markets; liquidity preference; Social goals; poverty
	alleviation; provision of infrastructural facilities, removing distributional
	inequalities and regional imbalances.
	Taxation and public Debt
TT *4 TT7	Tradeoff between equity and efficiency in taxation; theory of measurement of
Unit IV	dead weight losses; the problem of Double Taxation. Classical view of Public
	Debt; Compensatory aspect of Debt policy; Burden of Public Debt; Sources of
	Public Debt
	Public Expenditure Policy Public Condo and Private Condo Public chains in determining the level of
Unit V	Public Goods and Private Goods. Public choice in determining the level of
	public expenditure - public sector production and provision, Government
	Failure, and private sector participation-Public- Private Partnerships in
	production and provision. Government social protection policies. Assessment
Deference	of public sector expenditure, efficiency and effectiveness.
Reference	Musgrave, R.A. and P.B.Musgrave- Public Finance in theory and practice,
Books	McGraw Hill, Tokyo.

	Goode, R. Government Finance in Developing Countries, Brookings			
	Institution Press.			
	Herber, B.P. – Modern Public Finance, Silver Arch Books.			
	Stiglitz, J.E- Economics of the Public Sector, W. W. Northern & Company.			
	Atkinson, A and Stiglitz, J. Lectures in Public Economics, McGraw Hill			
	Musgrave, R.A. and P.B.Musgrave- Public Finance in theory and practice,			
	McGraw Hill, Tokyo.			
	1. https://www.rbi.org.in			
Open	2. <u>www.indiabudget.gov.in</u>			
Resources	3. <u>www.oecd.org</u>			
	4. https://dea.gov.in			
Tools and				
Softwares				

COMM4102: INCOME TAX LAW AND PRACTICE

maru Core	4 Credits
Prerequisites	Basic provisions of Income Tax Law
Loorning	To create the capacity of the stakeholder to manage various tax issues for
Learning Objectives	their practical Life and help them to undertake advisory positions in any
	organization.
T	Computation income
Learning Outcomes	Assessment of Tax Liabilities
Outcomes	Basic provisions of International Taxation
Mothodology	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Concept of Income Tax
Unit I	Concept of Income. Residential Status of the Individual, HUF, AOP, Firm &
	Company- Relationship between Residential Status and Taxable Income-
	Exempted Incomes. Direct Tax Reforms.
	Computation of Gross Total Income
Unit II	Heads of Income, Computation of total income, Deductions, set off and carry
	forward of losses.
	Computation of Tax Liability
Unit III	Tax Liability of Individuals. Tax Liability of Hindu Undivided Family. Tax
	Liability of Partnership Firms and Companies. Relief and Rebate
	Tax Authorities and Assessment
	Income Tax Authorities. Kinds of Assessment.Income Tax Authorities -
	Powers of the Central Board of Direct Taxes (CBDT), Commissioners of
Unit IV	Income Tax and Income Tax officers. Assessment Procedures-Self
	Assessment - Best Judgement Assessment - Income Escaping Assessment
	(Re assessment) -Advance Payment of Tax - Meaning and Due dates.
	Penalties. Settlement Procedures.
	e-filing & Submission of Returns
Unit V	Types of Return. Filling & filing of Return. e-filing - Concept - Procedure -
	26AS - TDS - Traces - Filing of Return - Various Returns-Permanent Account
	Number (PAN) - Usage of PAN - Concept of Transfer Pricing -Fundamentals.
	V.K. Singhania and Kapil Singhania, Direct Tax Law and Practice Taxmann
	Publication, 64th Edition 2021
	H.C. Mehrotra and S.P. Gopyal Income Tax Law and Accounts, Sahitya
Reference Books	Bhawan Publications 42th editions 2021
	Gaur and Narang Income Tax law and practices Kalyani Publication 43th
	edition 2021
	Bhagawati Prasad direct tax law and Practice WishwaPrakashan 17th
	edition 2018
	Direct Tax Code Bill 2010 Taxmann Publication 2010
Open	www.incometaxindia.gov.in
Resources	

COMM4103: INTERNATIONAL FINANCIAL REPORTING STANDARDS

Prerequisites	Expertise on Indian and International Accounting Standards		
Learning	To expose students to the prevailing International Accounting and reporting		
Objectives	Systems and to increase the employability of students in MNCs.		
Learning Outcomes	Reporting of accounting information in line with the International		
	Accounting Standard		
	Computations of Accounting informations		
	Harmonization of standards		
	Teaching with visual aids		
Methodology	Assignments and Tests		
	Ouiz sessions and Case Discussion		
	International Accounting		
	Introduction, Differences in Accounting Practices, Concept of Harmonization,		
	Need for Standardization. IFRS: US GAAP and Indian AS including IND AS.		
Unit I	Recent development in reporting: XBRL and Integrated reporting. IFRS and		
	Taxation. Status of International Accounting Education, The Accounting		
	Profession in Selected Countries.		
	International Accounting Standards Board		
	History and Development of the IASB. Functions of IASB, Research and		
Unit II	Standard setting, Implementation, Members of IASB. Funding of IASB.		
	International Accounting Standards Board vs Financial Accounting Standards		
	Board.		
	Elements of financial statements		
T I :4 TTT	Share-based Payment. Business Combinations. Insurance Contracts. Non-		
Unit III	current Assets Held for Sale and Discontinued Operations. Exploration for and		
	Evaluation of Mineral Resources.		
	Presentation of external reports for combined entities, associates and		
	joint arrangements		
Unit IV	Financial Instruments Disclosures. Operating Segments. Financial		
	Instruments. Consolidated Financial Statements. Joint Arrangements,		
	Disclosure of Interests in Other Entities.		
	Presentation of accounts and additional disclosures		
Unit V	Fair Value Measurement, Regulatory Deferral Accounts, and revenue from		
Cint v	Contracts with Customers. Leases. Insurance Contracts. IFRS Practices by		
	Indian and Multi-National Companies.		
	Mohapatra Das.A.K. International Accounting, Prentic Hall of India, New		
Reference	Delhi.		
Books	Rathore, Shirin, International accounting, PHI learning, New Delhi.		
	Peter Walton, International Accounting, International Thomson Business		
	press.		

	Saudagaran, Shahorkh.M, International accounting a user perspective-
	Cengage learning India Pvt. Ltd, New Delhi.
	Nobes Christopher & Parker Robert. Comparative international accounting -
	Research Education Asia, New Delhi
Open	https://www.ifrs.org/
Resources	
Tools and	
Softwares	

COMM4104: FINANCIAL MANAGEMENT

Prerequisites	Basic knowledge on the finance function and financial decisions
Learning	It is to provide an insight into the broad framework of Financial Management.
Objectives	It also attempts to impart the skills necessary for making financial decisions
	Can make various finance decisions like investment, capital structure,
Learning Outcomes	dividend etc.,
	Understand the objectives of the firm
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
Overview	
	Functions of financial manager – Profit Maximization – Wealth
	Maximization – financial health maximisation – Finance Function. Time
Unit I	Value of Money – Future Value – Present Value - Single flow - Annuity Flow-
	Multiple compounding periods – Doubling Period – Sinking Fun d Factor
	etc. – risk return trade off.
	Investment Decision
	Traditional and Discounted cash flow Techniques - Risk Analysis in
	Investment Decision. Concept of Cost of Capital – Components cost and
Unit II	overall Cost of capital – Cost of Debt – redeemable and irredeemable – Cost
	of Preference – Cost of Equity – Internal and External– Weighted Average
	Cost of Capital – Book Value – Market Value Weights
	Capital Structure Decision
	Sources of Finance – debt – Equity – Preference – Leverage – Operating
Unit III	leverage – Financial Leverage – Combined Leverage – Theories – Net Income
	Approach – Net Operating Income Approach – MM Approach –
	Traditional Approach – Practical - Determinants of capital structure.
	Working Capital Management
	Overall Considerations – Duration of Operating Cycle – Investment in Current
Unit IV	Assets – Management of Individual Components – Cash Management –
	Receivables Management – Inventory Management – Current Asset
	Financing.
	Dividend Decision
	Theories – Modigliani and Miller Approach – Walter Model – Gordon Model
Unit V	Dividend Policy and Share Valuation – Stock Splits – Bonus Shares –
	Practical Aspects of Dividend Policy – Corporate Dividend Behavior
	James C.Van Horne ,Financial Management &Policy, Prentice Hall of India,
Reference Books	New Delhi, Latest Edition
	Eugene H Brigham, Fundamentals of Financial Management, Dryden Press,
	New York, Latest Edition
	Pandey. I.M, Financial Management, Vikas Publishing House, New Delhi,
	Latest Edition
	Khan M.Y& Jain P.K. Financial Management, Tata McGraw Hill, New Delhi
	Latest Edition
	Lucot Lation

	Prasanna Chandra, Financial Management Theory & Practice, Tata McGraw Hill Latest Edition
Open	
Resources	
Tools and	Basic finance function in Excel
Softwares	

COMM 4105: COMPREHENSIVE VIVA

Objectives	Purpose of this Viva is to assess and examine the understanding of
	subjects studied/learned during this semester.
Methodology	 Every student has to appear before committee of faculty members. Student will be asked questions from all the subjects learned during this semester. Each faculty member will give marks individually after assessing the performance of students. Average of marks given by the committee of faculty members will be taken as a final mark for students. In case student fails to get the minimum marks to pass; she/he has to repeat the viva in the semester in which first semester papers are made available to write arrear exams

EVEN SEMESTER SECOND SEMESTER

COMM4201: DECISIONS ACCOUNTING

Prerequisites	Basic knowledge on Financial, Cost and Management accounting
Taguning	To gain acquaintance with the principles of financial, Cost &Management
Learning Objectives	Accounting
Objectives	To enable the students to take decisions using management accounting tools.
	Recall the importance of Management accounting and Imbibe critical
	thinking skills to analyze financial statements.
	Understanding the Budget & budgetary control and Standard costing
Learning	techniques to achieve a desired cost objective.
Outcomes	Understand the job ,contract and Process costing procedures and to
Outcomes	build knowledge on new costing techniques for effective cost
	management
	Analyze Cost-volume-Profit techniques to determine Optimal
	managerial decisions like make or buy decisions, shut down or continue.
Methodology	Teaching with visual aids
Withhouology	Assignments and Tests
	Quiz sessions and Case Discussion
	Mechanics of Financial Accounting
Unit I	Financial Statements, Financial Accounting Regulations, CashFlow
	Statements; Ratio Analysis.
	Financial Health Analysis
Unit II	Assessing Financial Health, Asset Management, Cost Management, Leverage
	Management, Risk Management and Bench-marking.
	Product Costing
Unit III	Methods of Product Costing, Job Costing, Customer Costing, Process Costing,
	Indirect Cost and Allocation, Misallocation of indirect Cost; Activity based
	Cost Analysis for Decision Making
	Cost Analysis for Decision Making Absorption Vs. Marginal Costing, Behaviour of costs, Break Even Analysis,
Unit IV	BEP in Multi-Product Environment, Pricing Decision, Make or Buy Decision,
Cint I v	Discontinuing product or closing of divisions, Optimal Product Mix,
	Operating Leverage. Budgeting and Variance Analysis
	Strategic Planning and Budgets, Budgeting Process, Preparation of Master
Unit V	Budget, Setting Standards, Variance Analysis: General Framework, Fixed and
Cint V	Variable Overhead Variance, Material Mix Variance, Sales and Sales Mix
	Variance and Investigating Variance.
	S.N. Maheswari, Management Accounts, Sultan Chand & Sons, New Delhi
D e	Jain S. P and K.L. Narang: K.L. Advanced Costing, Kalyani Publishers
Reference	Ludhiana 2009
Books	M.Y.Khan and P.K. Jain: Cost Accounting, Tata McGraw Hill Co., New Delhi
	2009

	R.L. Gupta and Others: Advanced Accountancy, Sultan Chand Sons, New
	Delhi.
	Charles T. Horagren: Cost Accounting: A Managerial Emphasis Pearson
	Prentice Hall, New Delhi 2009.
Open	
Resources	
Tools and	
Softwares	

COMM4202: ADVANCED CORPORATE ACCOUNTING

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Prerequisites	Basic knowledge on corporate accounting
Learning	To enable the students to understand and apply accounting procedure relating
Objectives	to Joint Stock Companies and Public utility undertakings.
	Computations of Goodwill and shares
Learning	Making decisions on Amalgamation, absorption and reconstructions
Outcomes	Calculations and reporting of income and balance sheets of holding and
	subsidiary companies
Mathadalagy	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Valuation of Goodwill
Unit I	Factors affecting value of Goodwill – Need for valuation Methods of valuation
Omt 1	of Goodwill - Valuation of Shares - Need for valuation - Methods of
	valuation of preference shares and Equity shares
	Amalgamation, Absorption and External reconstruction of companies
	Purchase consideration – Accounting treatment – Books of Purchasing
Unit II	company - Books of Vendor company - Intercompany Owings -
	Intercompany unrealized profit – Intercompany Holdings – Acquisition of
	Business
	Alteration of share capital and Internal Re-Construction
Unit III	Scheme of capital reduction – steps for Reconstruction –Liquidation of
	companies – Order of payment – Statement of Affairs and Deficiency/Surplus
	Account –Liquidator's Final Statement of Account.
	Holding Company Accounts
	Preparation of consolidated Balance Sheet – Minority interest – Cost of control
Unit IV	- capital resolve - Intercompany Balance-Unrealized Inter Company Profits -
	More than one subsidiary –Intercompany Holdings – Consolidation of Profit
	and loss Account.
	Double Account system
	Features of Double Account system-Difference between single account
Unit V	system and double account system – Receipts and Expenditure on capital
	Accounts – Revenue Account – Net Revenue Account – General Balance
	Sheet – Replacement of an asset – Accounts of Electricity companies – Special
	financial provisions relating to electricity companies.
Reference Books	S.P. Jain and K.L. Narang: Advanced Accounting, kalyani Publishers, New
	Delhi.
	R.S.N. Pillai, Bagavathi, S. Uma: Advanced Accounting, S. Chand & Co.,
	New Delhi.
	M.C. Shukla: Advanced Accounts, S. Chand & co., New Delhi
	Mukherjee and M. haneef: Modern Accountancy, Tata McGraw Hill, New
	Delhi

	B.K. Banerjee: Financial Accounting, PHI Learning (P) Ltd., New Delhi.
Open	https://www.icsi.edu
Resources	
Tools and	
Softwares	

COMM4203: ADVANCED AUDITING

Prerequisites	Basic knowledge on Auditing
Learning	To acquire the ability to analyse current auditing practices, procedures and
Objectives	application of the same in auditing engagements
Learning	Planning and execution of audit
	Implementation procedures of audit and forensic audit
Outcomes	Understanding the audit regulations
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Auditing Standards, Planning and execution:
	Engagement & Quality Control Standards, Statements and Guidance Notes on
	Auditing issued by the ICAI; Planning the Flow of Audit Work; Analytical
Unit I	
	Procedures Prior to Audit as well as towards finalization; Auditor's Expert –
	Meaning, Need and Agreement with the Auditor's Expert, Adequacy of the
	Audit of Limited Company, LLD and Dublic Sector
	Audit of Limited Company, LLP and Public Sector
	Application of Relevant Provisions under Companies Act, 2013; Special
	Features of Audit of Limited Liability Partnerships (LLPs). Audit Report
Unit II	under the Companies Act, 2013: opinion, types of Audit and Reporting under
Cint II	CARO; Audit Committee and Corporate Governance: Role of Auditor and
	Certification of Compliance of Corporate Governance; Compliances with
	Laws and Regulations; Disclosure requirements. Audit of Consolidated
	Financial Statements. Audit of public Sector undertakings: special features,
	director of Comptroller and Auditor General of India.
	Audit Regulation
	Special Features of Audit of Banks, Insurance & Non-Banking Financial
TT 24 TTT	Companies; Audit under Fiscal Laws: Audit under Fiscal Laws, viz, Direct and
Unit III	Indirect Tax Laws including Documentation for Form 3CD etc. Liabilities of
	Auditors: Professional Negligence; Civil Liabilities; Criminal Liabilities;
	Liabilities under Different Statutes; Internal Audit, Management and
	Operational Audit.
	Due Diligence, Investigation and Forensic Audit
	Due Diligence Review; Audit versus Investigation; Steps for Investigation;
Unit IV	Types of Investigation; Procedure, Powers, etc. of Investigator; Types of
Cint I v	Fraud, Indicators of Fraud, Follow-up thereof; Forensic Audit- meaning,
	difference between Statutory Audit and Forensic Audit, Forensic Audit
	Techniques, Forensic Audit Report etc.
Unit V	Peer Review, Quality Review and professional ethics
	Meaning, importance and techniques of peer review and quality review;
	Professional Ethics: Code of Ethics with special reference to the relevant
	provisions of the Chartered Accountants Act, 1949 and the Regulations
	thereunder.

	CA. Surbhi Bansal, Advanced Auditing & Professional Ethics, Bestword
	,
	Publication Pvt Ltd.
	Tandon B.N, Sudharsasanam S, A Hand Book of Practical Auditing, S. Chand
Reference Books	Publishing.
	Aruna Jha, Auditing, 7th Edition, Taxmann Publications Pvt Ltd, New Delhi.
	Anil Kumar, Lovleen Gupta, Jyotsna Rajan Arora, Auditing and Corporate
	Governance, 3rd Edition, Taxmann's Publication Pvt Ltd.
	Ashish Kumar Sana, Swapan Sarkar, Bappaditya Biswas, Auditing and
	Assurance, 2nd Edition, McGraw- Hill.
Open	https://cbic-gst.gov.in/CGST-bill-e.html
Resources	
Tools and	
Softwares	

COMM4204: GST AND CUSTOMS LAW

Prerequisites	Knowledge on Taxation and Income Tax
1 1 1	To understand the indirect tax provisions and recent amendments regarding
Learning Objectives	indirect tax system in India.
	To get expert opinion to finalize management decisions in connection with
	various indirect tax issues.
	Understand the concept of Indirect Tax and Custom Laws and exemption
	of duties
	Build knowledge on concepts of GST and the implementation of GST in
Learning	India
Outcomes	Classify the Goods and services exempted from tax and understand the
	procedures of registration and collection of tax
	Develop knowledge about Input Tax credit, tax credit in special
	circumstances and Reverse Charge Mechanism
3.5.43.33	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Indirect Tax System
Unit I	Principles of Taxation, Taxable Capacity. Scope, Indirect Taxes vs Direct
	Taxes. Indirect Taxes Reforms: VAT to GST, Indirect Taxes Planning.
	Introduction to GST
	Need for GST in India, Challenges in Designing GST. Origin- based versus
Unit II	
	& Rules
	Levy & Collection of GST
Unit III	Tax invoice. Credit and Debit Note. Exemption from GST. E Way Bill.
	Administration of GST
T 1 24 TX7	Goods and Services Tax Council. Advance Ruling. Demands and Recovery.
Unitiv	Appeal and Revision. Offences & Penalties. Anti-Profiteering Measures.
	Avoidance of Dual Control.
	Customs Laws
	Introduction to Customs Law. Types of Customs Duty. Valuation for Customs
Unit V	Duty. Procedures for Imports and Export Baggage. Postal Articles. Stores.
	Exemptions. Remissions. Demand Recovery. Refunds Exports Incentives.
	Tribunal. Customs administration – Customs Act and Rules
Reference Books	CA Anoop Modi & CA Mahesh Gupta, GST & Customs Law, SBPD
	Publications 2018
	Datey V.S Indirect taxes – Laws and Practice, Tax Mann Publication (P) Ltd.,
	New Delhi.24th edn 2010
	V.K. Singhania and Monica Singhania Students guide to GST and Customs
	Law Taxmann Publication 5th edition 2020.
Unit III Unit IV Unit V Reference	Need for GST in India, Challenges in Designing GST. Origin- based versus Destination-based Taxation. Registration and Threshold. Composition Scheme. Tax Administration. GST Model. Compensation to States. GST Act & Rules Levy & Collection of GST Tax invoice. Credit and Debit Note. Exemption from GST. E Way Bill. Return. Payment of Tax. Input Tax Credit. Job work. Refunds. Administration of GST Goods and Services Tax Council. Advance Ruling. Demands and Recovery. Appeal and Revision. Offences & Penalties. Anti-Profiteering Measures. Avoidance of Dual Control. Customs Laws Introduction to Customs Law. Types of Customs Duty. Valuation for Customs Duty. Procedures for Imports and Export Baggage. Postal Articles. Stores. Exemptions. Remissions. Demand Recovery. Refunds Exports Incentives. Tribunal. Customs administration – Customs Act and Rules CA Anoop Modi & CA Mahesh Gupta, GST & Customs Law, SBPD Publications 2018 Datey V.S Indirect taxes – Laws and Practice, Tax Mann Publication (P) Ltd., New Delhi.24th edn 2010 V.K. Singhania and Monica Singhania Students guide to GST and Customs

	V.S. Datey Elements at Central Excise and Customs Law Taxmann Publication 5th edition 2007
	Bansal, K.M, GST & Customs Law, University Edition, 4th Edition, January 2020,
Open	https://www.gst.gov.in/
Resources	https://www.cbic.gov.in
Tools and	
Softwares	

COMM 4205: COMPREHENSIVE VIVA

Objectives	Purpose of this Viva is to assess and examine the understanding of subjects studied/learned during this semester.
Methodology	 Every student has to appear before committee of faculty members. Student will be asked questions from all the subjects learned during this semester. Each faculty member will give marks individually after assessing the performance of students. Average of marks given by the committee of faculty members will be taken as a final mark for students. In case student fails to get the minimum marks to pass; she/he has to repeat the viva in the semester in which second semester papers are made available to write arrear exams

ODD SEMESTER THIRD SEMESTER

COMM5101: ACCOUNTING THEORY

Prerequisites	Basic knowledge on theories of accounting
•	This course is aimed at students who seek accounting as their profession or an
Learning	area for research. This course is indented to develop an in-depth knowledge in
Objectives	the area of accounting and study the differences in accounting theory and
	practice.
	Formulation, testing of accounting theory,
Learning	Reporting practices of accounting information
Outcomes	Understanding the relationship between Behavioural research and
	accounting
Methodology	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Theory and method
	Overview of Accounting Theory - Theory Formulation-Testing a theory-
Unit I	Accounting theory Construction-Pragmatic theories-Syntactic and Semantic
Omt 1	theories-Normative theories-Positive theories. Measurement Theory: what is
	measurement- Scales-Permissible operations of scales-Types of
	Measurement-Reliability and Accuracy
	Accounting Under Ideal Conditions
	The Present Value Model Under Certainty-The Present Value Model Under
	Uncertainty- Historical Cost Accounting Revisited- The Decision Usefulness
Unit II	Approach to Financial Reporting- Single-Person Decision Theory The
	Rational, Risk-Averse Investor The Principle of Portfolio Diversification
	Increasing the Decision Usefulness of Financial Reporting- The Reaction of
	Professional Accounting Bodies to the Decision Usefulness Approach
	Efficient Securities Markets
	Implications of Efficient Securities Markets for Financial Reporting the
	Informativeness of Price- A Model of Cost of Capital- Information
Unit III	Asymmetry-The Value Relevance of Accounting Information-The
	Measurement Approach to Decision Usefulness- Efficient Securities Market-
	Anomalies-Limits to Arbitrage- A Defense of Average Investor Rationality-
	Measurement Applications
	Behavioural Research In accounting
	Development of Behavioural Accounting-The Brunswick Lens Model-
Unit IV	Probabilistic judgment –Accounting and Behaviour-Standard setting in a
	political environment-Development of Indian standard setting procedure-
	Theories of Regulation-Public interest theory-Regulatory capture theory-
	Private Interest theory-Standard setting approaches-Free or regulated market?
TT:4 X7	Conceptual framework of accounting
Unit V	Information for decision making-Decision theory approach-Scientific
	criticisms of conceptual framework-Measurement of Assets and Liabilities-

	Subjective value-True economic value-Approximations of true value-Valuation Methods- Present value-Expected cash-historical cost-Market price-Special cases
	Godfrey Jayne, Hodgson Allan, Holmes Scott., "Accounting theory" John Wiley and Sons Australia Limited Ahmed Riahi- Belkaoui "Accounting theory" Cengage Learning EMEA, 2004
Reference Books	William R Scott Financial Accounting Theory, Pearson, 2015 Harry I. Wolk, Michael G. Tearney Accounting theory: a conceptual and institutional approach South-Western College Pub., 2001. Harry I. Wolk, James L. Dodd, John J. Rozycki Accounting theory: conceptual issues in a political and economic environment Sage Publications, 2007.
Open Resources	
Tools and Softwares	

COMM5102: FINANCIAL STATEMENT ANALYSIS

Prerequisites	Broad understanding of financial statements and ratio analysis
Learning	This course provide an indebt knowledge on the tools and techniques of
Objectives	analyzing financial statement.
-	Applications of financial statement analysis tools
Learning	Financial forecasting
Outcomes	Valuation of various items of financial statements
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	The Basic Financial Statements
	Income Statement-Building an Income Statement in Excel-The Balance Sheet-
	Building a Balance Sheet in-Building a Statement of Cash Flows-Common-
Unit I	Size Statement of Cash Flows- The Cash Budget -Collections and
	Disbursements-Calculating the Ending Cash Balance-Repaying Short-Term
	Borrowing-Using the Cash Budget for What-If Analysis
	Financial Statement Analysis Tools
	Liquidity RatiosEfficiency Ratios Inventory Turnover Ratio-Accounts
	Receivable Turnover Ratio-Average Collection Period-Fixed Asset Turnover
	Ratio-Total Asset Turnover Ratio-Leverage Ratios-Coverage Ratios-
Unit II	Profitability Ratios-DuPont Analysis Analysis of EPI's Profitability Ratios-
	Financial Distress Prediction-The Original Z-Score Model-The Z-Score
	Model for Private Firms-Using Financial Ratios-Trend Analysis-Comparing
	to Industry Averages-Company Goals and Debt Covenants
	Financial Forecasting
	The Percent of Sales Method-Forecasting the Income Statement- Forecasting
	Assets on the Balance Sheet- Forecasting Liabilities on the Balance Sheet-
Unit III	Discretionary Financing Needed-Using Iteration to Eliminate DFN-Other
	Forecasting Methods-Linear Trend Extrapolation-Break-Even and Leverage
	AnalysisLeverage Analysis -The Time Value of Money
	Common Stock Valuation
	What Is Value-Fundamentals of Valuation-Determining the Required Rate of
	Return-A Simple Risk Premium Model-CAPM-Valuing Common-Alternative
Unit IV	Discounted Cash Flow Models-elative Value Models Preferred Stock Bond
	Valuation -Bond Price Sensitivities-Duration and Convexity- The Cost of
	Capital-The Appropriate "Hurdle" Rate - Capital Budgeting-The Optimal
	Capital Budget -Risk and Capital Budgeting
Unit V	Analysis through free software
	Practical aspects of financial statement analysis through R, Excel.
	Timothy R Mayes Financial Analysis with Microsoft Excel Cengage Learning
Reference	2014
Books	How to Analyze Financial Statements (2017) Second
	edition, Kakani Ramchandran, Publisher: McGraw Hill Education
	Conton, randamenandran, 1 dononer. McGraw 11111 Education

	Financial Statement Analysis and Security Valuation (2017) Fourth edition,
	Stephen H. Penman, Publisher: McGraw Hill Education;
	Business Analysis and Valuation: Using Financial Statements (2015) 5th
	edition, Krishna G. Palepu, Publisher: Cengage Publications;
	Financial Management, Theory and Practice (2019) Tenth edition, Prasanna
	Chandra, Publisher: McGraw-Hill
Open	
Resources	
Tools and	R software & Excel
Softwares	

COMM5103: PERSONAL TAX PLANNING

Prerequisites	Basic understanding of Income Tax provisions
Learning	To educate the students with the various tax planning measures and
Objectives	instruments and devices and management of personal tax matters
Objectives	
	Understanding the basic concept of personal tax planning
Learning	Application of tax provisions with respect residence, heads of income and
Outcomes	investment
	Usages of personal tax planning tools
Methodology	Teaching with visual aids
	Assignments and Tests
	Quiz sessions and Case Discussion
	Tax Planning
	Need for Tax Planning – Principles and objectives of Tax PlanningObligation
Unit I	of parties to Tax Planning – Tax Planning, Tax Avoidance and Tax Evasion –
	Legal thinking on Tax planning – Tax Avoidance and Tax Evasion – Personal
	Tax Planning – Scope of Personal Tax Planning.
	Tax Planning with reference to Residential status
I Init II	Tax Planning through exempted incomes – Tax Planning through permissible
Unit II	deductions – Tax Planning with reference to clubBing provisions – Tax
	Planning through set off and carry forward of losses
	Tax planning for different Heads of Income
T1 .4 TTT	Tax Planning measures relating to income from salary –Income from House
Unit III	property –Income from Business or profession – Income in the form of capital
	gains and income from other sources.
	Tax planning through investments
T7 *4 TT7	Tax Planning through various tax saving investment avenues available for
Unit IV	individuals like Mutual funds Unit linked insurance plans, Bonds, Equity
	linked savings schemes, Post Office Saving schemes and others.
	Personal Tax Management
	Assessment of individuals – Assessment procedure – Advance payment of tax
Unit V	- Tax deductions or collection at source - Appeals and revisions - personal
	tax Planning with reference to wealth tax and gift tax.
Reference Books	V.K. Singhania and Kapil Singhania , Direct Tax Law and Practice Taxmann
	Publication, 64 th Edition 2021
	H.C. Mehrotra and S.P. Gopyal Income Tax Law and Accounts, Sahitya
	Bhawan Publications 42th editions 2021.
	Gaur and Narang Income Tax law and practices Kalyani Publication 43th
	edition 2021
	Bhagawati Prasad direct tax law and Practice WishwaPrakashan 17th
	edition 2018
0	Vision Book Series on Tax Planning, latest editions
Open	www.incometaxindia.gov.in
Resources	

Tools and	
Software	

COMM5104: STRATEGIC COST MANAGEMENT

Prerequisites	Basic knowledge on cost techniques
Learning	This paper provides advanced cost management tools and strategies for
Objectives	controlling and managing the cost in an organisation
Learning	Understanding the cost strategies
_	Cost control and cost reduction
Outcomes	Cost management for specific industry
Methodology	Teaching with visual aids
	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction to Strategic Cost Management (SCM)
	Traditional Cost management, Strategic Cost Management, Components of
Unit I	SCM, Strategic frameworks for value chain analysis, Superior performance
	& Competitive advantage; The value chain approach for assessing competitive
	advantage; Vision, Mission and Objectives of SCM; Value shop model.
	Introduction to Modern Business Environment
	Cost of Quality (COQ); Total Quality Management (TQM); The Business
Unit II	Excellence Model; Theory of Constraints; Throughput Accounting; Supply
	Chain Management; Gain Sharing Arrangements; Outsourcing.
	Introduction to Lean System
	Just-In-Time (JIT); Kaizen Costing; 5Ss; Total Productive Maintenance
Unit III	(TPM); Cellular Manufacturing/ One Piece Flow Production System; Six
	Sigma; Process Innovation and Business Process Re- Engineering; Process
	Innovation; Business Process Reengineering.
	Cost Control/ Waste Control and Cost Reduction
Unit IV	Target Costing; Value analysis; Life Cycle Costing; Pareto Analysis;
	Environmental Management Accounting [EMA].
	Cost Management for Specific Sector
Unit V	Power Sector; Agriculture Sector; Information Technology (IT) Sector.
	Shank Govindarajan, Strategic Cost Management: The New Tool for
	Competitive Advantage, Simon & Schuster Publication.
Deference	Ravi M. Kishore, Strategic Cost Management, 5th Edition, Taxmann's
	Publication.
	Pudhuka, Students Handbook on Strategic Cost Management & Performance
Reference	Evaluation: For CA Final New Syllabus, Commercial Law Publisher (India)
Books	·
	Pvt.Ltd, Pendage P.V. Strategia Cost Management Himseless Publishing Hessa
	Bandgar, P.K, Strategic Cost Management, Himalaya Publishing House.
	Nicholas Tomalin Ron Hall, Cost Management: A Strategic Emphasis PB, 6th
0	International Edition, McGraw- Hill Education India Pvt Ltd.
Open	
Resources	
Tools and	
Softwares	

COMM5105: SUMMER PROJECT AND VIVA – VOCE Hard Core 4 Credits

This paper aimed to equip student with the advances and industry specific activities of the business through research or internship and apply the theoretical knowledge learned. Learning Outcomes The students will be equipped with practical skills and knowledge. The students are expected to undertake either internship or research project (may be primary or secondary source based) in any one of the areas of Finance Accounting, and Taxation at the end of II semester during summer vacation for 45 days. Report is to be submitted in the third semester, which will be evaluated along with the III Semester examination. Project report evaluation consists of both internal and external marks of 40 and	Prerequisites	Knowledge on Accounting, Finance, Stock Market, Banking and Insurance.
The students are expected to undertake either internship or research projec (may be primary or secondary source based) in any one of the areas of Finance Accounting, and Taxation at the end of II semester during summer vacation for 45 days. Report is to be submitted in the third semester, which will be evaluated along with the III Semester examination. Project report evaluation consists of both internal and external marks of 40 and	_	This paper aimed to equip student with the advances and industry specific activities of the business through research or internship and apply the theoretical knowledge learned.
 (may be primary or secondary source based) in any one of the areas of Finance Accounting, and Taxation at the end of II semester during summer vacation for 45 days. Report is to be submitted in the third semester, which will be evaluated along with the III Semester examination. Project report evaluation consists of both internal and external marks of 40 and 	_	Students will be equipped with practical skills and knowledge.
Methodology Internal marks of 40 would be awarded based on two presentations (mid term and final) to be made by students in the presence of all the faculty members of the department. Each presentation would carry 20 marks. Final report can be submitted only when student has made two presentations if any student fails to make two presentations then he/she will have to repeat in the next year when this paper is offered. Final report would be evaluated for 40 marks, based on the quality of report and performance in viva. All faculty of the department with external examiners will hold viva voce examination. Maximum marks for viva are 20 marks	Methodology	Report is to be submitted in the third semester, which will be evaluated along with the III Semester examination. Project report evaluation consists of both internal and external marks of 40 and 60 respectively. Internal marks of 40 would be awarded based on two presentations (mid term and final) to be made by students in the presence of all the faculty members of the department. Each presentation would carry 20 marks. Final report can be submitted only when student has made two presentations; if any student fails to make two presentations then he/she will have to repeat in the next year when this paper is offered. Final report would be evaluated for 40 marks, based on the quality of report and performance in viva. All faculty of the department with external examiners will hold viva voce examination. Maximum marks for viva are 20 marks Any student who fails in "project report" is expected to redo the entire process

EVEN SEMESTER FOURTH SEMESTER

COMM5201: COMPUTERISED ACCOUNTING

Hard Core 4 Credits

Prerequisites	Basic knowledge on the application of accounting softwares		
Learning	The purpose of this course is to give hands-on experience to students on cloud		
Objectives	computing and help them to maintain the accounts of a firm independently		
Learning	Understanding the functions of accounting functions through computer		
Outcomes	Usage and application accounting software		
Outcomes	Valuations of financial information using computer		
3.6.1.1.1	Teaching with visual aids		
Methodology	Assignments and Tests		
	Quiz sessions and Case Discussion		
	Cloud-based accounting: the Basics		
	Sample Company Sign In-User Interface-Dashboard-Account and Settings-		
TT *4 T	Chart of Accounts- Recent Transactions-Reports- Journal-Create an Invoice-		
Unit I	Customer Invoice-Receive Payment-Income-A/R Aging Summary-		
	Transaction Detail by Account-Company Snapshot-Sales Receipt-Enter a Bill-		
	Journal Report		
	New Company Setup Getting Started		
TT *4 TT	Set Up Your Account-Dashboard or Home Page-Navigation Bar-Chart of		
Unit II	Accounts-Add Accounts-Edit Accounts-Batch-Edit-Company Administrator-		
	User Roles and Access Rights-Accountant User-Audit Log		
	Balances and Transaction Register		
	Journal Entry-Account List- Transaction Register-Expense Account		
	Distribution-Sales Receipt-Add Customer-Add Non-Inventory		
Unit III	Product/Service-Cash Sales-Sales Receipt Account Distribution-Transfer		
	Account Distribution-Dashboard or Home Page-Bank Accounts-Profit and		
	Loss-Expenses-Income-Sales-Reports-Journal-Trial Balance-Profit and Loss-		
	Balance Sheet		
	Vendors and Inventory		
	Account Reconciliation-Checking Account Register -Trial Balance-Accounts		
	Payable: Vendors-Vendors Page-Create New Checks-New Vendors-Vendor		
Unit IV	Contact List-Audit Log-Inventory Products and Services-Vendor		
	Transactions-Transaction Detail by Account Vendor Balance Summary-		
	Customers and Sales-Customer Settings-Add Customers-Customer Invoices		
	Sales Returns: Customer Credit-Inventory Valuation Summary -Vendor		
	Balance Summary		
	Analysis and Reports		
Unit V	Closing the Fiscal Year-Post closing Trial Balance-Analyze Reports -List		
Unit V	Reports vs. Balance or Totaled Reports -Customize Reports-Certification,		
	Report Customization		
Reference	Carol Yacht and Susan Crosson Computer Accounting with QuickBooks		
Books	Online: A Cloud-Based Approach Mc Graw Hill 2018		

Computerized Accounting with QuickBooks 2019 (Desktop Version) (2 by Gayle Williams, Cambridge Business Publisher		
	Computerized Accounting with Quickbooks 5.0(1997) by Janet Horne, Publisher: Pearson	
	Computer Accounting with QuickBooks Online 2nd Edition By Donna Kay	
	McGraw-Hill publication Rasananda Mohanty, Sanjay Kumar Satapathy Computer Application in	
	Business Accounting, Himalaya Publishing House	
Open	http://www.himpub.com/documents/Chapter1197.pdf	
Resources		
Tools and	Tally, MS Excel, SAP	
Softwares		

COMM5202: ACCOUNTING FOR DERIVATIVES

Hard Core 4 Credits

Prerequisites	Basics of accounting		
Learning	To impart the knowledge on the derivatives accounting and its implications on		
Objectives	the balance sheet items		
Looming	Measurement and Valuations of derivatives		
Learning Outcomes	Techniques of derivatives accounting		
Outcomes	Reporting practices of derivatives accounting		
Mathadalagy	Teaching with visual aids		
Methodology	Assignments and Tests		
	Quiz sessions and Case Discussion		
	Derivatives and its Valuation		
TT 24 T	Meaning and purpose of derivatives; forward contracts Future contracts		
Unit I	options, swaps and other derivatives. Valuation of future, option and swaps.		
	Accounting for Foreign Exchange Rate Fluctuations		
	An overview of foreign currency markets and exchange rates. Accounting for		
Unit II	spot and forward foreign currency transactions. Foreign currency translation		
	methods- current rate method, current/non-current method, monetary/non-		
	monetary method and temporal method. IFRS on foreign currency exchange		
	accounting. Problems and Case study analysis.		
	Hedge Accounting		
	Types of Hedges, Hedged item candidates, hedging instruments candidates,		
Unit III	Hedging relationship documentation, Hedge effectiveness assessment,		
	rebalancing, discontinuation of hedge accounting, options and hedge		
	accounting, forwards and hedge accounting.		
	Fair Valuation- Credit and Debit valuation adjustments		
	Fair Valuation: Overview of IFRS, Overnight Index Swap Discounting,		
Unit IV	Derivative Instruments: FX forwards, interest rate swaps, cross-currency		
	swaps, standard options, exotic options, barrier options, range accruals;		
	hedging foreign exchange risk: Types of exposures, translation rates, foreign		
	currency transactions.		
	Hedge accounting: A double edged sword		
Unit V	Positive influence on the profit and loss statement, substantial operational		
	resources, limited access to hedging alternative, risk of reassessment of		
	highly probable transaction, low compatibility with portfolio hedging.		
	Mark Trombley, Accounting for Derivatives, Juan Ramirez, Wiley & Sons		
	Inc., 2007. Accounting for Derivatives and Hedging, ,McGrawHill, 2003		
Reference	Juan Ramirez, Accounting for Derivatives: Advanced Hedging under IFRS,		
Books	John wiley& Sons inc		
	Mark J.P. Anson, Accounting and Tax Rules for Derivatives, (Frank J. Fabozzi		
	Series) John Wiley & Sons.		

Trombley Mark, Mark A. Trombley, Accounting for Derivatives and Hedgi McGraw- Hill Higher Education.	
	Mark. J.P. Anson, Accounting and Tax Rules for Derivatives, John Wiley &
	Sons
Open	
Resources	
Tools and	
Softwares	

Hard Core 4 Credits

Prerequisites	Basic provisions of International taxation
Learning Objectives	This course aims at providing basic concepts in international taxation and comparison of Indian tax system with international tax system Learning Outcomes Understanding the basic principles of international taxation Avoidance of double taxation Applications of international tax provisions on cross border merger and acquisition
Methodology	Teaching with visual aids Assignments and Tests Quiz sessions and Case Discussion
Unit I	Basic Concepts of International Taxation: Objectives of International Taxation. Legislation of International Taxation; Source Jurisdiction of Taxation Residence Jurisdiction of Taxation. Withholding Tax. Expatriation Tax. Tax Haven.
Unit II	Tax Treaties: Introduction. United Nations Model Convention. OECD Model. US Model. Types of Treaties. Process of Negotiating Tax Treaties. Elements of Tax Treaty. Objectives of Tax Treaties. Interpretation of Tax Treaties. India Tax Treaty. Relief on Double Taxation. Money Laundering
Unit III	Transfer Pricing : Concept of Transfer Pricing. Applicability. Transfer Pricing Vs Arm's length price. Method of Transfer Pricing. Transfer Pricing Documentation. Penalty on Transfer Price. Purpose of Transfer Price. Problem Associated with Transfer Pricing. Safe Harbour Rule & Transfer Pricing Officer.
Unit IV	Base Erosion and Profit Shifting: Introduction. Preventing Treaty Abuse. Harmful Tax Practice. Permanent Establishment. Intangibles. Digital Economy. Financial Transaction. Interest Deduction. Controlled Foreign Company. Action plan on Base Erosion and Profit Shifting
Unit V	International Tax Dispute Mechanism: Introduction. Structure of International Tax Dispute Mechanism: Traditional Dispute Resolution. Dispute Resolution Panel. Income Tax Settlement Commission. Advance Authority for Ruling. Mutual Agreement Procedure. Advance Pricing Agreement.
Reference Books	Rohatgi, Roy Basic International Taxation – Volume 1 (Principles) (London BNA International, 2nd Ed,2007) Ogley, Adrian, Principles of International Taxation: A Multinational Perspective (London, Interfisc Publishing, 1993)
	Baker, Philip (2001)Double Taxation Conventions and International Tax Law, London, Sweet & Maxwell, 3rdedition. IFA (2018) Evolving trends in International Taxation- In India & Globally
	International Tax Research And Analysis Foundation Itraf (2016) Base erosion and profit shifting the global taxation agenda

Open	https://www.icai.org/post.html?post_id=14458	
Resources		
Tools and		
Software		

COMM 5204: FORENSIC ACCOUNTING AND FRAUD RISK MANAGEMENT Hard Core 4 Credits

Prerequisites	Knowledge of Accounting and Statistics		
Learning	To impart knowledge of using accounting and other tools to detect fraud and		
Objectives	manage the fraud risk in the business organization.		
Lagunina	Fraud		
Learning	Investigating and Managing the Fraud		
Outcomes	Supporting the criminal Prosecution in case of need		
Methodology	Teaching with visual aids		
Methodology	Assignments and Tests		
	Quiz sessions and Case Discussion		
	Introduction		
Unit I	Essence of Forensic Accounting – Forensic Accounting vs Traditional Accounting Application of Forensic Accounting. Forensic Accounting Skills – Auditing – Investigation – Risk Analysis – Criminology – Digital Forensics. Responsibilities		
	Forensic Accountant – Consulting – Valuation – Non-authoritative Guidance.		
	Fraud theories		
	Fraud – Meaning -Types – Theories of Fraud - Fraud Triangle- Fraud Diamond – Fraud Pentagon – Fraud Hexagon - Fraud Tree. Fraud Schemes – Occupational Fra		
Unit II	- Money Laundering - Organized Crimes - Victims. Internal Auditor - Roles		
	Responsibilities – Liabilities. Forensic Auditing -Fraud Audit Report - Fraud Cont		
	Theory.		
	Fraud Risk Management		
Unit III	Risks – Risk classifications. Risk of material misstatements - Type of misstatement Organizational Fraud Risk – Enterprise-wide risk – Business process risk – Fraud penetration risk. Fraud Risk Detection and assessment - Risk Assessment Factor Fraud Prevention and Response – Fraud Deterrence- Fraud Deterrence Cycle.		
	Forensic Investigation		
Unit IV	Investigative Techniques- Analysis tool for investigator- Investigative Process – Gathering and Documenting Evidences - Rules of Evidence - Report of Investigation – Criminal Prosecution support.		
	Forensic Analytics		
	Basics of Data Mining – Structured vs unstructured data – Methods of data		
Unit V	acquisition –		
Omt v	Data visualization – Visual statistics - Time series analysis - Advances in IT		
	systems-		
	Basics of Machine Learning Algorithm – Neural Network Analysis.		
	Michael A. Crain, William S. Hopwood, Carl Pacini& George R. Young; Essentials		
	Forensic Accounting; John Wiley & Sons, New Jersey, 2016.		
Reference Books	B. Lev. Financial Statement analysis; A New Approach, Prentice Hall		
	Thomas W. Golden, Steven L. Skalak, Mona M. Clayton & Jessica S. Pill; A Guide		
	Forensic Accounting Investigation; John Wiley & Sons, New Jersey; Second Edition 2011.		

	Leonard W. Vona; Fraud Risk Assessment: Building a Fraud Audit Program; Jo		
	Wiley & Sons, New Jersey, 2008.		
	Howard Silverstone, Michael Sheetz, Stephen Pedneault& Frank Rudewi		
	Forensic Accounting and Fraud Investigation for Non-Experts; John Wiley & Son		
	New Jersey; Third Edition, 2012.		
	Felix I. Lessambo; Auditing, Assurance Services, and Forensics: A Comprehensi		
	Approach; Palgrave Macmillan, 2018.		
	Mark J. Nigrini; Forensic Analytics: Methods and Techniques for Foren		
	Accounting Investigations; John Wiley & Sons, New Jersey, 2011.		
	Tommie W. Singleton & Aaron J. Singleton; Fraud Auditing and Forensic Accounting		
	John Wiley & Sons, New Jersey; Fourth Edition, 2010.		
Open			
Resources			
Tools and			
Softwares			

COMM 5205: COMPREHENSIVE VIVA

Hard Core 2 Credits

Objectives	Purpose of this Viva is to assess and examine the understanding of subjects studied/learned during this semester.	
Methodology	 Every student has to appear before committee of faculty members. Student will be asked questions from all the subjects learned during this semester. Each faculty member will give marks individually after assessing the performance of students. Average of marks given by the committee of faculty members will be taken as a final mark for students. In case student fails to get the minimum marks to pass; she/he has to repeat the viva in the semester in which fourth semester papers are made available to write arrear exams 	

COMM 5206: CONFERENCES OR WORKSHOPS OR PUBLICATIONS

Hard Core 2 Credits

Students would be awarded two credits for presenting research papers or participating in skill development/soft skill workshop or publication of research articles in SCOPUS indexed Journals by the faculty advisor after assessing and examining the research papers and participation certificates as per the details provided below. It is the responsibility of students to identify conferences/Workshop/publications in any areas of hard core papers included in M.Com Syllabus. Conferences/Workshop/Publications are related to soft core papers then they are not to be considered for awarding credit. Prior written information is to be submitted to faculty advisor to present research papers or participate in workshop or publish in journal.

Research Conferences: Students should have presented research papers at least in two conferences organized by any University or Institute of National Importance, during their first three semesters after joining M. Com (Conferences organized by Colleges are not acceptable). Papers presented at conferences are to be in the areas of any hard-core papers included in M.Com syllabus. Research papers in the areas of soft-core papers are not to be considered for awarding credit.

Workshops: Students who are not able to present research papers should have participated in Skill Development or Soft Skill Workshops organized by any Universities or Institutions or Colleges in India or Abroad. Minimum duration of the Workshop either individually or aggregate of different workshops is to be 15 days. Faculty advisor would assess the participation certificates and examine the skill acquired by students and award credits based on the performance of students.

Publications: Students would be awarded two credits by the faculty advisor if he/she has published at least one research paper in any SCOPUS indexed journals during the first three semesters after joining M.Com in the areas of hard core papers included in M.Com syllabus. Publication in any other journals or related to soft core papers are not to be considered for awarding credits.

If any students is not able to present paper or participate in workshop or publish research papers, he/she would not be entitled to get pass certificate till they complete. Mark sheet will be issued along with fourth semester marks.

POOL OF SOFT CORE COURSES

(APPLICABLE FROM THE ACADEMIC YEAR 2021-22 ONWARDS)

- 1. The Department of Commerce would offer courses from the pool of soft core courses to both BF and AT students depending upon the need of students and availability of professors.
- **2.** Students who have done hard core course in any subject is not eligible to take soft core course in the same subject.
- **3.** Students are free to take any number of soft courses from other departments; need not depend upon the courses from Department of Commerce.
- **4.** Minimum 20 and maximum 60 students are permitted for each soft core course
- **5.** Selection of students for a particular soft core course is to be made based on the merit list prepared from the eligibility test when more than 60 prefers to join.

Course	Title of the Paper	Soft/	Cre
Code	Thie of the Luper	Hard	dit
Management and Decision			
SCOM01	Managerial Economics	S	3
SCOM02	Marketing Strategy	S	3
SCOM03	Human Resource Management S		3
SCOM04	Strategic Management S		3
SCOM05	Family Business Management	S	3
SCOM06	Direct and Indirect Tax Administration	S	3
SCOM07	Corporate Tax Planning and Management	S	3
	Decision Tools and Techniques		
SCOM08	Machine Learning for Financial Decisions	S	3
SCOM10	Principles of Artificial Intelligence	S	3
SCOM11	Computer applications in Business	S	3
SCOM12	Research Methodology	S	3
SCOM13	Statistics for Business Decisions	S	3
SCOM14	Operations Research S		3
	Investment and Risk Management		
SCOM15	Stock and Forex Trading Lab	S	3
SCOM16	Multinational Financial Management	S	3
SCOM17	Fund Management in Commerce Banks	S	3
SCOM18	Commodity derivatives markets & applications	S	3
SCOM19	Investment Valuation	S	3
SCOM20	Financial Risk Management	S	3
SCOM22	Personal Finance	S	3
SCOM23	Equity Derivatives	S	3
(For students from AT and Other Departments)			
	Finance and Accounting		
SCOM25	Merchant Banking and Financial Services	S	3
SCOM26	Corporate Governance	S	3

SCOM27	Strategic Financial Management S		3
SCOM28 International Accounting		S	3
General			
SCOM29	Value added courses (Only up to III Semester)	S	3
SCOM 30	Entrepreneurship S 3		3
SCOM 34	Contemporary Legal Framework S 3		3
	Softcore courses from Other Departments	S	3

SCOM01- MANAGERIAL ECONMOMICS

Prerequisites	Basic Knowledge in Economics
Learning Objectives	Objective of this paper is to provide the basic concepts in
	Managerial Economics
Learning Outcomes	Basics application of economics in Business decision making
Methodology	Chalk and talk, Presentation, Seminar, Group Discussion
Unit I	Title: Basic concepts of Managerial Economics
	Contents: Profits, revenue – costs – discounting – profit
	maximization – marginal analysis – regression analysis –
	objectives of the enterprise.
Unit II	Title: Demand
	Contents: Demand function – Law of demand, demand
	elasticity's, demand estimation and forecasting
Unit III	Title: Production and Costs
	Contents: Production Function – Employment decisions – cost
	curves in the short and long run – estimating cost functions
Unit IV	Title: Perfect competition
	Contents: Output decisions of firms, equilibrium of the industry
	in the short and long run – supply-demand analysis – effects of
	price control. Monopoly and simple Oligopoly – Price and output
	decisions under monopoly, discriminating monopoly, effects of
	price control, kinked demand curve hypothesis
Unit V	Title: Price practices
	Contents: Cost based pricing, Competition oriented pricing, -
	Limit pricing—Peak load pricing — Life Cycle pricing
Reference Books	Christopher R Thomas and S. Charles Murice (2005) Managerial
	Economics Concepts and Applications. New Delhi: Tata
	McGraw Hill.
	P.L. Mehta (2002) Managerial Economics - Analysis, Problems
	and Cases. New Delhi: Sultan Chand
	Watson and Getz (1995) Price Theory and its uses. AITBS
	Rahul A Shastri (2000) Microeconomic Theory. Hyderabad:
	Universities Press (Orient Longman)
	Ahuja H. L, Managerial Economics- Analysis for Managerial
	Decision Making, S. Chand, New Delhi
Open Resources	
Tools and Softwares	MS Excel

SCOM02: MARKETING STRATEGY

Prerequisites	Basic Knowledge on Marketing management
Learning Objectives	The Objective of this course is to develop both theoretical and practical understanding to the various concepts of International Marketing
Learning Outcomes	Devising strategies to sell the product and segmentation
Methodology	Chalk and talk, presentations, seminar, Group Discussion
Unit I	Title: Introduction
	Contents: Concept and Significance of Marketing Strategy; Marketing Strategy – Factors Considered in Formulating Marketing Strategy. Designing Strategic Marketing: Steps Involved in Corporate Strategic Planning, Competitive Strategies – Market Leader, Market Challenger, Market Followers and Market Nichers Strategies
Unit II	Title: Designing Marketing Mix Strategies
	Contents: Product Strategy – Steps Involved and Differentiation Tools; Product Life Cycle Marketing Strategies; Pricing Strategy – Steps in Pricing Strategy; Initiating and Responding to Price Changes; Channel Strategy – Steps Involved in Channel Strategy; Channel Dynamics; Communication Strategy – Developing Effective Communication; Managing Integrated Marketing Communication Process.
Unit III	Title: Customer-Orientation in Marketing
	Contents: Customer Relationship Marketing-Concept and Need for Customer Relationship Marketing; Process of Customer Relationship Marketing; Building Customer Satisfaction and Retention – Defining and Delivering Customer Value and Satisfaction; Nature of High Performance Business; Attracting and Retaining Customers
Unit IV	Title: Recent Issues in Marketing Strategy
	Contents: What customers want?: Customer value, Conjoint Analysis, Analytics for customer segmentation and targeting, Demand Forecasting & Pricing, Pricing
Unit V	Title: Marketing Models for Strategies
	Contents: Marketing Mix Models and Advertising Models, Recommender System, Market Basket Analysis and RFM Analysis, Customer Churn & Customer Lifetime Value, Text Mining and Sentiment Analytics, Text Mining and Product Innovation Management, Social Network Analysis for Marketing
Reference Books	Warren J. Keegan: Global Marketing Management, 8th Ed. PHI.2013
	Philip R. Cateora: International Marketing, 16th Ed. Irwin, 2013 – Business Marketing, PHI, 2004

	SakOnkvist: International Marketing, Analysis and Strategy.4th Ed. PHI.2004
	Keith Lewis, Mathew Housden: Introduction to International Marketing: A
	Guide to Going Global. Crest Publishing House.2003 Michael Czinkota, Ronkainen. International Marketing. 10th Ed. Cengage
	Learning, 2012
Open	
Resources	
Tools and	
Softwares	

SCOM03: HUMAN RESOURCE MANAGEMENT

Prerequisites	Basic knowledge on the functions of management
Learning	To impart knowledge on the concept and essential functions of human
Objectives	resource management.
Learning	Understand the basic concept of human resource management and its
Outcomes	evolution and challenges
	Articulate human resource planning using quantitative and qualitative
	dimensions
	Knowledge on different methods of training and performance appraisal
	methods and their link with compensation
	Strategies of Talent Management and Change Management
	Understand the concept of HR Analytics and its applications
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
Unit I	Introduction
	Concept and Functions; Human Resource Development (HRD)-definition,
	goals and challenges; The changing environment of HRM – globalization,
	multi-cultural environment, technological advances, workforce diversity,
	corporate downsizing, changing skill requirement, Work life balance.
TT *4 TT	II D DI :
Unit II	Human Resource Planning
Unit II	Process, Forecasting demand and supply, Skill inventories, Succession
Unit II	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection;
	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process.
Unit II Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation
	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods;
	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation
Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits.
	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM
Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change
Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks,
Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change
Unit III	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce,
Unit III Unit IV	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce, Balanced Score Card.
Unit III Unit IV	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce, Balanced Score Card. HR Analytics
Unit III Unit IV	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce, Balanced Score Card. HR Analytics Basics of HR analytics, Evolution, Analytical value chain, Analytical
Unit III Unit IV	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce, Balanced Score Card. HR Analytics Basics of HR analytics, Evolution, Analytical value chain, Analytical model, typical application of HR Analytics. Types of Measures – HR
Unit III Unit IV	Process, Forecasting demand and supply, Skill inventories, Succession planning; Job analysis. Recruitment – Source, process, Tests in selection; Orientation & Induction: Concept and process. Performance, Training & Compensation Concept, Need, Types of Appraisal Methods, Training: Process, Methods; Compensation & Incentives, social security, retirement and other benefits. Recent issues in HRM Talent management, Social recruitment, multi-cultural issues, Change management, Talent network, crowd sourcing and internal social networks, increased flexibility and productivity, supporting virtual workforce, Balanced Score Card. HR Analytics Basics of HR analytics, Evolution, Analytical value chain, Analytical model, typical application of HR Analytics. Types of Measures – HR Productivity Metrics and Human Capital Metrics. HR Analytics Maturity

	Dessler, G. (2015). Human Resource Management (14th Edition). Pearson
	Arun Monappa and Miza S Saiyadain (1999). Personnel Management (2nd Edition). New Delhi: Tata McGraw-Hill publishing Company Limited.
	Aswathapa K. (2005). Human Resource and Personal Management: Text and Cases. New Delhi: Tata McGraw-Hill Publishing Company Limited
	Dipak Kumar Bhattacharyya (2017), HR Analytics: Understanding Theories and Applications, Sage.
Open	
Resources	
Tools and	
Softwares	

SCOM04: STRATEGIC MANAGEMENT

Prerequisites	Understanding of basic Management Concepts
Learning Objectives	The course introduces the students with the global business conditions and familiarizes them with the strategies for meeting global competition.
Learning Outcomes	 Learn to Think Critically and understand complex business challenges Learn to Strategize, Collaborate for better implementation of Strategies Acquire Leadership skills to solve and implement strategic understanding to work for success in business Understand the Global Business Scenario and manage the Global Work Force
Methodology	lectures will be given to elaborate on key theoretical models and frameworks, discussion of selected management and competitive strategy cases
	International / Global business
Unit I	Background, Introduction, modes of international business, evolution of strategy in the internationalization process. The impact of Multinational Enterprise- evaluating the impact of MNE- economic, political and legal impact of MNE-impact of MNE in the internationalization process-operational impact of international business activities
	The Cultural Environment facing business
Unit II	Concept of culture- behavioural practices affecting the business, reconciliation of international differences; cultural needs in the internationalization process. The Political and Legal Environment facing business. The Government influence on trade- rationale for governmental intervention; forms of trade control.
	International Business Strategies
Unit III	Global Strategic Plan – Organizing strategy. International business negotiations - government versus company strength- negotiations in International Business- evolution of negotiations and diplomacy in the internationalization process- home country involvement in asset protection, multinational agreements and settlements.
	Corporate Strategy and National Competitiveness
Unit IV	Determinants and external variables in Porter's diamond model of national competitiveness- 'double diamond model'- benefits and effects of free trade agreements- relate the importance of globalization and national competitiveness to MNE strategies throughout the world.
Unit V	Collaborative Strategies Strategic Alliances: motives for collaborative arrangements-types of collaborative arrangements-collaborative strategies in the internationalization process. Mergers, Acquisitions & Corporate Restructuring, Control Strategies: planning-organizational structure-location of decision making- control in the internationalization process-control mechanisms.

Reference Books	 Alan M. Rugman, Richard M. Hodgetts International Business: A Strategic Management Approach. New York: Mc. Graw Hill Inc. John Child and David Faulkner Strategies of Co-operation: Managing Alliances – Networks and Joint Ventures. New Delhi: Oxford University Press, 1998 Patrick A. Gaughan Mergers, Acquisitions and Corporate Restructuring. New York: John Wily & Sons, Inc. Tony Grundy Breakthrough Strategies for Growth. London: Pitman Publishing 1995. Abbass F. Alkhafaji, Strategic Management, First Edition, Jaico Publishing House.
Open	,
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Softwares	

SCOM05: FAMILY BUSINESS MANAGEMENT

Prerequisites	Basics understanding about the family business
Learning	To expose the students of situational aspects family owned business, its growth
Objectives	and sustainability.
Learning Outcomes	Development and implementation of effective governance
	Devising strategies for family business
	Understanding the basics of succession planning
Methodology	Teaching with visual aids
	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction
	Overview of the family business. Effective governance and the family
Unit I	business, Issue of ownership and conflict in family. Capital structure of closely
	held business and family business, cash, growth. Issues and challenges in
	family business and closely held family business.
	Developing Effective Governance
	Understanding the relationships between family and business, management
Unit II	and ownership. Governance issues in family owned business, behavioral
	issues in closely held and family owned business & managed business.
	Conflict management and transition in family business
	Growth Strategy
Unit III	Growth strategy for family owned business. Different models in family
	business. Developing sustainable family business organization structure,
	ownership, team of advisors, board of directors and corporate governance.
	Succession Planning
Unit IV	Family succession, issues of succession in a family firm, preparing for
	succession planning. Legal norms of succession-succession acts, important
	provisions.
	Future Prospects
Unit V	Involving non-family members, power struggles and issues of succession in a
	family firm, Valuation of the closely held firm, the changing role of family in
	the family business.
	Thomas Zellweger Managing the Family Business: Theory and Practice
	Edward Elgar Publishing
	Walter Vieira, Mita Dixit The 5Gs of Family Business SAGE Publications
D. C	India.
Reference	Kavil Ramachandran The 10 Commandments for Family Business SAGE
Books	Publications India.
	A. Gimeno, G. Baulenas, J. Coma-Cros Family Business Models: Practical
	Solutions for the Family Business Springer Lohn L. Word, Craig E. Aronoff, Family Business Covernorses Maximizing
	John L. Ward, Craig E. Aronoff, Family Business Governance: Maximizing Family and Business Potential By A Family Business publications
Open	rainity and Dusiness Folendal by A rainity Dusiness publications
Resources	
Nesources	

SCOM06: DIRECT AND INDIRECT TAX ADMINISTRATION Soft Core 3 Credits

Prerequisites	Basic knowledge on Direct and Indirect tax Laws
Learning	To understand the various administrative and regulatory provisions of
Objectives	Direct Tax and Indirect taxes in India.
Objectives	
T	Gaining exposure on different types of taxes
Learning	Organisational setup of Direct tax administration
Outcomes	Organisational setup of Indirect tax administration
	Settlement and composition under direct and indirect tax laws
35 (3 3 3	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
Unit I	Basic Concepts
	Assessment Year, Previous Year, Types of Assesses, Incomes and
	Receipts . Reforms in Direct tax, Tonnage Tax, Securities Transaction
	Tax, Commodities Transaction Tax, Direct Tax Code.
Unit II	Income Tax Authorities
	CBDT, Director General, Commissioners and Powers of Authorities:
	Search & Seizure, Power to Call for Information, Power of Survey, Powers
	regarding discovery of Information. Types of Penalties, Various
	Procedures for Imposing Penalties.
Unit III	Assessment
	Best judgment Assessment, Self Assessment, Reassessment,
	Precautionary Assessment, Regular assessment, Important Provisions
	under Assessment. Various Types of Income Tax Returns and Income
	Tax forms- E-fling - Appeals and revisions - Refunds - Settlement
	Commission.
Unit IV	Constitutional provisions
	CBEC(Central Board of Excise & Customs) Organisation of Central Excise
	and Customs departments - Hierarchy - powers of commissioners -
	Deputy commissioners - Superintendant and Inspectors - Demands,
	Refund/Rebate of Central Excise Duty – Adjunctication Procedure in
	Central Excise – Search, Seizure Arrest and confiscation of goods under
	the Customs Act Advance Ruling authorities p application -
	Procedures formalities for scrutiny of application - Powers of
	authorities.
Unit V	Settlement Commission for Excise and customs
	composition and powers of the Commission - Appellate provisions in
	Central Excise, Customs and Service Tax - appeals to CESTAT (Customs,
	Excise and Service Tax Appellate Tribunal) procedure of Appeal to
	CESTAT - Orders of the CESTAT - Appeal before Supreme Court -
	Revision by Central Government - Reference to High Court/supreme
	Court Service tax Assessment – Filing of return of service Tax – appeals
I	- penalties

Reference	V.K. Singhania and Kapil Singhania Direct Tax Law and Practice Taxmann
Books	Publication 64 th Edition, 2021
	H.C. Mehrotra and S.P. Gopyal Income Tax Law and Accounts, Sahitya
	Bhawan Publications 42th editions 2021.
	VS Datey, Indirect Taxes, Taxmann Publication, New Delhi, 24th Edition,
	2010
	CA Anoop Modi & CA Mahesh Gupta, GST & Customs Law, SBPD
	Publications 2018
	V.K. Singhania and Monica Singhania Students guide to GST and Customs
	Law Taxmann Publication 5th edition 2020.
Open	
Resources	
Tools and	
Softwares	

SCOM07: CORPORATE TAX PLANNING AND MANAGEMENT Soft Core 3 Credits

Prerequisites	Basic knowledge on tax provisions and tax planning
Learning	To understand the innovative ideas in corporate tax in India and to give expert
Objectives	advices to whom is required regarding various tax issues for decision-making.
Learning	Giving expert advice in corporate tax planning
	Able to independently handle corporate tax planning
Outcomes	Due diligence and compliance of tax laws
N/L 41 . 1 . 1	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Corporate taxation:
Unit I	Taxable Income and Tax Liability. Problems on Computation of Taxable Income of Corporate. Minimum Alternative Tax. Dividend Distribution Tax.
	Tax on Income distributed to Unit holders. Tax incentives to the exporters.
	Corporate Tax Management
	Return of Income. Assessment. Advance Payment of Tax. Tax Deductions at
Unit II	Source. Tax Collection at Source. Appeals and revisions. Income Tax
	Authorities. Settlement of Cases. Advance Ruling for Non Residents. Search
	and Seizure. Penalties and Fine
	Corporate Tax Planning
Unit III	Introduction of Tax Planning. Tax planning with respect to Forms of Business.
	Nature of Business. Location of Business. Tax Planning Vs Tax Management.
	Tax Avoidance Vs Tax Evasion
	Tax Planning and Corporate Decisions
Unit IV	Tax planning for business. Capital Structure Decision. Dividend Distribution
CIII I V	Decision. Own or Lease. Make or Buy Decision. Shutdown or Continue
	Decisions. Repair or Replace. Sale of Assets used for Scientific Research.
	Tax Issues Relating to Business Restructuring
Unit V	Amalgamation. Demerger. Conversion of Sole Proprietary into Company.
CIII V	Conversion of Firm into Company. Slump Sale. Transfer of Assets between
	Holding and Subsidiary Company.
	V.K. Singhania and Monica Singhania Corporate Tax Planning and Business
	Tax Procedure Taxmann Publication Ltd., 64th edition 2021
Reference	V.K. Singhania and Monica Singhania Corporate Tax Planning and
	Business Tax Procedure Taxmann Publication Ltd., 23th edition 2019
	Sally Jones and Shelley Rhodes Principal of Taxation for business and
Books	Investment Planning Tata McGraw Hill 4th edition 2010.
	H.C. Mehrotra and S.P. Goyal Income Tax Law including Tax Planning and
	Management Sahitya Bhawan Publications 42nd edition2021
	Girish Ahuja and Ravi Gupta. Direct Taxes Ready Reckoner with Tax
	Planning, Wolters Kluwer Publisher 21st edition 2020

SCOM08: MACHINE LEARNING FOR FINANCIAL DECISIONS Soft Core 3 Credits

Prerequisites	Statistics, Algorithms
Learning	To understand the concepts of machine learnings
Objectives	To appreciate supervised and unsupervised learning and its application
Objectives	To understand the theoretical and practical aspects of Probabilistic Graphical
	Models
	To appreciate the concepts and algorithms of reinforcement learning
	To learn aspects of computational learning theory
	To rearn aspects of comparational rearning alcory
Learning	Design a neural network for an application of your choice
Outcomes	Identify applications suitable for different types of machine learning with
	suitable justification
	Implement probabilistic discriminative and generative algorithms for an
	application of your choice and analyze the results
	Use a tool to implement typical clustering algorithms for different types of
	applications
	Design and implement on HMM for a sequence model type of application
	Lectures
Methodology	Lab
Unit I	Title Introduction:
	Contents: Machine Learning – Machine Learning Foundation – Overview –
	Design of a Learning system – Types of machine learning – Applications
	Mathematical foundations of machine learning – random variable and
	probabilities – probability theory – Probability distribution – Decision
	theory – Bayes Decision Theory – Information Theory
Unit II	Title: Supervised Learning
	Contents: Linear Models for regression – Linear models for classification –
	Naïve Bayes – Discriminant Functions – Probabilistic Generative Models –
	Probabilistic Discriminative Models – Bayesian Logistic Regression –
	Decision Trees – Classification Trees – regression trees – Pruning, Neural
	Networks – Feed- Forward Network Functions – Back – Propogation –
T TT	support vector machines – Ensemble methods – Bagging –Boosting
Unit III	Title: Unsupervised Learning
	Contents: Clustering – K- Means – EM algorithms – Mixtures of Gaussians,
	The Curse of Dimensionality – Dimensionality Reduction – Factor Analysis
	- Principal Component Analysis - Probabilistic PCA - Independent
TT *4 TF7	Component Analysis
Unit IV	Title: Probabilistic Graphical Models:
	Contents: Graphical Models – Undirected graphical models – Markov
	Random Fields – Directed Graphical Models – Bayesian Networks –
	Conditional independence properties – Inference – Learning – Generalization
	– Hidden Markov Models – Conditional Random Fields (CRFs).

Unit V	Title: Advanced Learning
	Contents: Sampling – Basic Sampling methods – Monte Carlo,
	Reinforcement Learning – K –Armed Bandit – Elements – Model- Based
	Learning – Value Iteration – Policy Iteration. Temporal Difference Learning – Exploration Strategies – Deterministic and Non-Deterministic Rewards an Actions Computational Learning Theory – Mistake bound analysis, sample complexity analysis, VC dimension, Occam learning, accuracy, and confidence-boosting. Deep Learning – RNN, ReLU
Reference	Bishop, C. (2006). Pattern Recognition and Machine Learning. Berlin:
Books	Springer-Verlag.
	Lars Schmidt- Thieme, Data Analysis, Machine Learning and Applications, Springer.
	Theobald Oliver, Machine Learning for Absolute Beginners: A Plain
	English Introduction: 1, (Machine Learning from Scratch), Second Edition, Ebook
	Tom M. Mitchell, Machine Learning, McGraw Hill Education,
	Slawomir T. Wierzchon, Advances in Machine Learning II, Springer
Open	https://onlinecourses.nptel.ac.in/noc21_cs24/preview
Resources	
Tools and	Python and R
Software	

SCOM10: PRINCIPLES OF ARTIFICIAL INTELLELIGENCE Soft Core 3 Credits

Prerequisites	Knowledge of Programing
Learning	The course aims to provide basic concept of Artificial Intelligence and its
Objectives	application in Business, Finance and Accounting
Learning Outcomes	 Understanding of the basic areas of artificial intelligence including problem solving, knowledge representation, reasoning, decision making, planning, perception and action, and learning and their applications (e.g., data mining, information retrieval). Able to design and implement key components of intelligent agents of moderate complexity in Java and/or Lisp or Prolog and evaluate their performance
Methodology	Lectures, Assignments, Lab and Project
	Introduction
Unit I	Overview - Foundations, Scope, Problems, and Approaches of AI. Intelligent agents: Reactive, Deliberative, Goal-driven, Utility-driven, and Learning agents, Artificial Intelligence programming techniques.
	Problem-solving through Search
Unit II	Forward and Backward, State-Space, Blind, Heuristic, Problem-Reduction, A, A*, AO*, Minimax, Constraint propagation, Neural, Stochastic, and Evolutionary search algorithms, Sample applications
	Knowledge Representation and Reasoning
Unit III	Ontologies, Foundations of knowledge representation and Reasoning, Representing and Reasoning about objects, Relations, Events, Actions, Time, and Space; Predicate Logic, Situation calculus, Description Logics, Reasoning with defaults, Reasoning about knowledge, Sample applications.
	Planning and Decision making
Unit IV	Planning as search, Partial order planning, Construction and Use of planning graphs. Representing and Reasoning with Uncertain Knowledge: Probability, Connection to logic, Independence, Bayes rule, Bayesian networks, Probabilistic inference, and sample applications. Decision-Making: Basics of utility theory, Decision theory, Sequential decision problems, Elementary game theory, Sample applications.
	Machine Learning and Knowledge Acquisition
Unit V	Learning from memorization, Examples, Explanation, and exploration. Learning nearest neighbor, Naive Bayes, and Decision tree classifiers, Q-learning for learning action policies, Applications. Sample Applications of AI, Student project presentations.
	1. Stuart Russell and Peter Norvig, <u>Artificial Intelligence: A Modern</u>
Reference Books	 Approach, 3rd Edition, By Pearson 2. Knight, Kevin, Rich, Elaine, Nair, B; Artificial Intelligence, Third Edition, Tata McGraw-Hill Education Pvt. Ltd., 2008 3. Kompella, Kashyap, Pelz-Sharpe, Alan, Artificial Intelligence, Third

	Edition, Deep Publishing
	4. Deepak Khemani, A First Course in Artificial Intelligence, McGraw Hill Education Pvt. Ltd, 2013
	5. Prabhat Kumar , Artificial Intelligence: Reshaping Life and Business, BPB Publication
Open	
Resources	
Tools and	Java, Python, C++, Lisp, and Prolog
Softwares	

SCOM11: COMPUTER APPLICATIONS IN BUSINESS Soft Core 3 Credits

Prerequisites	Knowledge of Basic computer skills
Learning Objectives	This course is intended to introduce you to the application of excel in finance. The course seeksto develop your ability in using spreadsheets for financial modelling
Learning Outcomes	Understanding of the basic areas of computer applications.
Methodology	Lectures, Assignments, Lab and Project
Unit I	Excel for Financial Modelling Basic Excel features-Financial functions-Logical functions-Statistical functions-Look up and reference function-analysis tool pack
Unit II	How to build good excel models Documenting excel models- debugging excel models-Formula auditing tools-Financial statement forecasting-Review of theory and concepts-Modelling examples-Present Value and Net Present Value-The Difference between Excel's PV and NPV Functions-Internal Rate of Return and Loan Tables
Unit III	Introduction to Equities using Excel Portfolio mean and variance-Risk return representation of portfolios- Using solver to find efficient points-combining risky and risk free securities-asset pricing-single index model-estimating beta coefficients-variance covariance matrix-value-at-risk.
Unit IV	Testing the Security Market Line The First-Pass Regression-The Second-Pass Regression-Testing CAPM using excel-Solving an Unconstrained Portfolio Problem-Solving a ConstrainedPortfolio Problem.
Unit V	Event Studies Outline of an Event Study-Measuring the Stock's Behavior in the Estimation Window and the Event Window-Market-Adjusted and Two-Factor Models-The Event Window-Impact of Earnings Announcements on Stock Prices-Cumulative Abnormal Returns
Reference Books	Mary Jackson, Mike Staunton "Advanced Modelling using Excel and VBA John Wileyand sons limited 2007 Gottlieb Isaac, "Next Generation Excel: Modeling in Excel for Analysts and MBAs JohnWiley and sons limited 2009 Chandan Senguptha "Financial Modeling: Using excel and VBA John Wiley and sonslimited 2008 Simon Benninga "Financial Modeling The MIT Press Cambridge, Massachusetts 2008
Open Resources	

SCOM12: RESEARCH METHODOLOGY

Soft Core	3 Credits
Prerequisites	Basic Knowledge on statistics and application softwares
Learning	To impart knowledge on Research Methodology Theory and Techniques
Objectives	for identifying, analysing and interpreting research problems in the real life
	situations.
Learning	Sensing the importance of Research and development of Research design.
Outcomes	
	Gain knowledge about Data Acquisition, Data Pre-processing and
	preparation
	Understand the concepts and applications of R and Excel Programming.
	Computational skills on widely using statistical techniques in various
	business research areas.
	Build knowledge regarding new costing techniques and apply those
	techniques for effective cost management
	Teaching with visual aids
Methodology	Assignments and Tests
	Problem Solving and Case Discussion
	Introduction
Unit I	Basics and types of research, hypothesis and research design, sampling and
Omt 1	estimation, measurement and scales; pilot study, reliability test, item
	anslysis and use of Crobanch Alpha.
Unit II	Data
	Data Acquisition, Data Pre-processing and preparation, Data quality and
	transformation, Data exploration and visualization, handling text data.
Unit III	R and Excel Programming
	Commands and Syntax, Packages and Libraries, Introduction to Data
	Types, Data Structures in R – Vectors, Matrices, Arrays, Lists, Factors,
	Data Frames, Importing and Exporting Data, Control Structure and
	functions. Excel: Introduction to statistical operations.
Unit IV	Statistical Analysis
	Inferential statistics, Linear Regression, Multiple Linear Regression, Non-
	Linear Regression, Forecasting models and clustering.
Unit V	Interpretation and Report Writing
	Importance of Interpretation; Pre-requisites of Interpretation; Errors in
	Interpretation; Essentials of a Good Research Report; Types of Reports;
	Layout of a Research Report; Writing up of the Report; Evaluating a
Defense	Research Report. Nersch Melhotre, Marketing Research, An Applied Orientation Regreen
Reference	Naresh Malhotra, Marketing Research: An Applied Orientation, Pearson Cooper & Schindler, Business Research Methods. New Delhi: TMGH
Books	Kothari, Research Methodology: Methods & Techniques, New Age Intl.,
	NewDelhi
	Levin & Rubin, Statistics for Management. New Delhi:PHI
	Mark Gardener, "Beginning R The statistical Programing Language, Wiley
	India Pvt Ltd, New Delhi (2015)

SCOM13: STATISTICS FOR BUSINESS DECISIONS

Prerequisites	Basics of Statistics and interpretations of the statistics results
Lagunina	To familiarize the students with various Statistical Data Analysis tools that
Learning Objectives	can be used for effective decision making. Emphasis will be on the
	application of the concepts learnt to various managerial situations.
Learning Outcomes	Applications of statistical softwares
	Interpretations of the results
	Making decisions based on the results
Mathadalagy	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Statistical Decision Theory
	Attributes, variables (quantitative and qualitative), Scales of measurement:
Unit I	nominal, ordinal, interval and ratio, Measures of Central Tendency, Measures
Omt 1	of Dispersion: Shape of the distribution: Skewness and Kurtosis, Z-Score,
	Chebychev and empirical rule. Decision environment, Expected profit under
	uncertainty, Utility theory.
	Measures of relations
Unit II	Correlation Analysis: scatter diagram, linear, logistic and multinomial,
	Correlation: Meaning, Significance, Causation, Tests for significance of
	Correlation Coefficient.
	Probability
	Meaning and need, Theorems of addition and multiplication, Conditional
Unit III	probability, Bayes' theorem, Random Variable- discrete and continuous.
	Probability Distribution: Meaning, characteristics (Expectation and variance)
	of Binomial, Poisson, exponential and Normal distribution, Central limit
	theorem.
	Estimation
	Population mean, Confidence intervals for the parameters of a normal
Unit IV	distribution (one sample only), Introduction to testing of Hypothesis: Concept;
	Level of Significance; Process of testing; Type I and Type II error, standard
	error of estimates, Test of hypothesis concerning Mean: z test and t test, F test.
TT . *4 \$7	Non Parametric Tests
Unit V	Chi-square tests; Sign tests Wilcoxon Signed – Rank tests; Wald – Wolfowitz
	tests; Kruskal – Wallis tests
	Keller, G. Statistics for Management and Economics (10th Edition). New
Reference Books	Delhi: CENGAGE Learning, 2015.
	Levin, R. and Rubin, D, Statistics for Management (7th Edition). New Delhi:
	Pearson, 2012.
	Gupta S.P. Statistical Methods, Sultan Chand, New Delhi 2009
	Stine, R. and Foster, Statistics for Business (Decision making and Analysis)
	(2nd Edition), New Delhi: Pearson, 2014
	Arora & Arora, Statistics for Management, Sultan Chand, New Delhi, 2009

Open Resources	http://gretl.sourceforge.net
Tools and Softwares	MS Excel, SPSS

SCOM14: OPERATIONS RESEARCH

Prerequisites	Basics of business mathematics
Learning	To equip students with Operations Research techniques for taking managerial
Objectives	decisions.
Learning Outcomes	Cost cutting and profit maximisatio through Liner programming
	Assigning the job
	Management and control of Inventory
Mothodology	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction
Unit I	Concept and Significance of operations Research Evolution of operations research; Steps in designing operations research studies; Operations research models.
	Linear Programming and its Applications
Unit II	Graphic method and simplex method; Duality problem; Transportation
	problem; Assignment problem.
	Waiting Line Models
Unit III	Waiters and Services; Mathematical distribution of queues; Basic models of
	queuing theory and applications.
Unit IV	Inventory Control
	Deterministic models and probabilistic models.
	Game Theory
Unit V	Zero sum game; Pure and mix strategies; Criteria of sharing strategies. Net – Work Analysis: Introduction to PERT and CPM; Application areas of PERT and CPM.
	Sharma J.K.: Operations Research – Theory and Applications, Macmillan
	India Ltd., New Delhi 3rd edition 2006
	R. Panneerselvam – Operation Research Prentice Hall of India Private Ltd., New Delhi.(2007)2nd edition
Reference	Hiller & Lieberman "introduction to Operations Research Tata McGRaw Hill,
Books	New Delhi (2009) 8th ed.
DOOKS	Vazsonyi, Andrew and Herbert F.Spriner: Quantitative Analysis for Business,
	Prentice Hall, New Delhi.Special Indian edition
	Vohra, N.D.: Quantitative Techniques in Management, Tata McGraw – Hill,
	New Delhi. 2008
Oman	
Open	
Resources Tools and	MS Excel
Softwares	IND EXCEL
Softwares	

SCOM15: STOCK AND FOREX TRADING LAB

	T
Prerequisites	Basic knowledge of Financial Market Operation
Learning	To introduce the operations of the security market
Objectives	To understand the Trading Process, settlement, and legal frameworks
Learning	Students who complete this course can do stock and forex trading.
Outcomes	
	Practical Sessions
Methodology	Lab
	Live trading
	List of practical:
	Evaluation of New Issue application forms
	Identification of Risk Factors and Project viability in New Issues
	Exploring the NEAT and BOLT screen based trading
	Order types, Order Booking
	Opening up of a DP account, PAN, etc
	Trading and Settlement activities of on-line trading
	Preparation of Technical Charts, exploring trends
	 Fundamental Analysis of Industry and identification of growth stocks
	 Company specific events and identification of stock price reaction to Dividend
	and Bonus announcements
	Index Preparation and examining the portfolio performance
	Clearing and Settlement activities and MIS Reporting
	 Marketing of Mutual Funds and Infrastructure Bonds – Critical Factors
	• F&O Segment – Broader features of the Screen trading
	F&O Segment – Calculation of Cost of Carry, impounded costs
	F&O Segment – Sport Market linkage
	• Forex trading – Basics
	Determination of Merchant Rates
	Forward Trading
	Currency Derivatives
Tools and Software	The trading app provided by respective brokers

SCOM16: MULTINATIONAL FINANCIAL MANAGEMENT Soft Core 3 Credits

Prerequisites	Understanding of Financial Management and International Finance
Learning Objectives	To develop basic understanding on financial management of MNC's with special emphasis on cost of capital, Portfolio investment, International taxation and managing political risk
Learning Outcomes	To enable students to understand the basics of Multinational Financial Management To enable students to demonstrate an understanding of the international portfolio, capital structure and working capital management.
Methodology	Course activities consist of lectures, case study analysis, group discussions, seminar, Presentation, assignment writing and tests. Solving problems and evaluating decisions involving the financial data will be integral part of instruction
Unit I	Organisational Set up of Banks Growth and Importance of Multinational finance – Theory of Comparative Advantage – Goals of International Finance Management, Globalization of the world economy and major trends – Significance of Multinational corporations – FDI Global trends in FDI, Reasons for investing overseas – Cross – border mergers and acquisitions; Political risk and FDI - : measurement and management of political risk
Unit II	International Portfolio Investment and its benefits International diversification through country funds, ADRs and ETFs
Unit III	International Capital Structure and Cost of Capital International capital budgeting – Discounting and non-discounting methods – Capital budgeting from the parent firms perspective
Unit IV	Multinational Working Capital Management Short term overseas financing sources, Management of international cash balances, inventory & account receivables.
Unit V	International trade finance Letter of credit, Forfeiting, Countertrade, Government assistance for exporting; International tax environment – objectives on international taxation – types of taxation – national tax environment – tax heavens – controlled foreign corporation; Transfer pricing and related issues.
Reference Books	Apte P.G. International Financial Management, Tata McGraw hill New Delhi. 2009 5 th edition Shaprio, Alan C: Multinational Financial Management Prentice Hall, New Delhi, 2009 9 th edition Cheol S. Eurn, Bruce G. Resnick, International Financial Management, Mc Graw – Hill- Irwin, 5 th edition - 2009

	Buckley, Adrian multinational finance, Prentice Hall New Delhi. 5 th edition
	Maurice. D. levi, International finance – the markets and financial management and multinational business, Mc Graw Hill, Inc, 3 rd edition, ISBN -0-07-037687-5
Open Resources	

SCOM17: FUND MANAGEMENT IN COMMERCIAL BANKS Soft Core 3 Credits

	ore 5 Credits
Prerequisites	Understanding of Financial Management, Financial Accounting and Financial Market
Learning Objectives	The course is designed to provide conceptual and practical understanding of the principles and technique involved in the management of banking institutions
Learning Outcomes	To enable students to understand the general banking scenario in India To enable students to demonstrate an understanding of the financials of the bank. The student will also acquaint himself with practical banking application and the regulation governing this sector.
Methodology	Course activities consist of lectures, case study analysis, group discussions, seminar, Presentation, assignment writing and tests. Solving problems and evaluating decisions involving the financial data of selected banks will be integral part of instruction
Unit I	Organisational Set up of Banks Board of Directors; Functions; Duties and Responsibilities; Statutory Provisions Regarding Board of Directors in State Bank of India and other Commercial Banks and Development Banks.
Unit II	Liquidity Management General Principles; Territories of Bank Liquidity; Properties in the use of Funds; Resource Allocations in Commercial banks and Development Banks; Management of Cash.
Unit III	Management of Capital Funds Functions; Necessity; Adequacy; Present Positions of Capital Funds in Indians Banks; Problems and Prospects of Capital Management in Commercial and Development Banks.
Unit IV	Management of Deposits and Primary Reserves Factors Influencing the Level of Individual Bank's Deposits; Legal Reserves; Forces Influencing Level of Working Reserve; Nature of Secondary Reserves; Functions and Management of Secondary Reserves.
Unit V	Management of Loans Characteristics of Commercial Bank Loans in India; Cardinal Principles of Sound Bank Lending; Loan Policy; Evaluating Credit Worthiness of Applicants; Supervision and Organisation of Bank Lending.
Reference Books	Kanhaiya Singh, Commercial Bank Management Mcgraw Hill Education Johannes Wernz, Bank Management and Control: Strategy, Capital and Risk Management Springer Bharati V. Pathak, The Indian Financial System: Markets, Institutions and Services Pearson IIBF, Bank Financial Management, Macmillan Education India Sujatra Bhattacharyya, Indian Financial System, Oxford University Press
Open Resources	www.imf.org, www.bis.org

SCOM18: COMMODITY DERIVATIVES: MARKETS & APPLICATIONS Soft Core 3 Credits

	Basic knowledge on derivatives markets and its instruments
Prerequisites	Dasie knowledge on derivatives markets and its instruments
Learning Objectives	To give necessary knowledge to students through introduction to commodity derivative markets, regulatory framework, risk management and spot and futures market operations
Learning Outcomes	To enable students to understand the general commodity market scenario in India The student will also acquaint with practical aspects of commodity derivative market application and the regulation governing this sector.
Methodology	Course activities consist of lectures, case study analysis, group discussions, seminar, Presentation, assignment writing and tests. Solving problems and evaluating decisions involving the financial data of selected banks will be integral part of instruction
Unit I	International Exchanges and History of Commodity Markets: History of Commodities Market * Physical Commodity (Spot) markets * Instruments, Exchanges, and Strategies • Commodity Forward Contracts, Futures, Options and Swaps • Requirement of Commodity Futures • Need for Commodity Derivatives Exchanges in Any Economy • Different Components of the Commodity Ecosystem • Different international Commodity Derivatives Exchanges: An Overview
Unit II	Commodities Regulatory Framework in India FCRA * FMC * Kabra Committee Report * Abhijit Sen Committee Report Etc. SEBI Act. Banking Act. Warehousing Development and Regulation Act. APMC Act
Unit III	Arbitrage and Spread Trading Strategies Cash and Carry Arbitrage * Reverse Cash and Carry Arbitrage * Spread Trading: Intra-Commodity / Inter-Commodity
Unit IV	Price Risk Management Using Commodity Prices Price risk management includes hedge strategies using commodity futures * concept of contango and backwardation * definition of hedging * basis risk * basis in contango and backwardation * Futures prices and relationship with cost of carry and cash prices * Concept of Continuous compounding * Who are the different participants and intermediaries in Commodities market * Basis Risk and scenario analysis* Investment strategies using futures * spread strategy * arbitrage using futures * cash and carry and reverse cash and carry arbitrage
Unit V	Exchange Operations, Clearing & Settlement, Trading & Surveillance, Exchange Risk Management, Delivery Mechanism and Warehouse Receipts, Spot Markets: Trading mechanism Process of collection of cash prices * Due date rate * Margins * Risk management & surveillance (exchange

	perspective) * RMS parameters * Margins * Surveillance * Clearing & settlement mechanism * clearing entities * funds movement * mark-to-market process * membership structure in global commodity exchanges * The delivery mechanism in commodity markets, role of quality certification agencies, warehouses, delivery types (seller's option, both option, compulsory delivery), and the exchange delivery process itself * Concept of warehouse receipts * Dematerialisation and Rematerialisation in Commodities market * Dematerialization of warehouse receipts, and spot (physical commodity) market operations * Demonstration of MCX Trader's Workstation—the online trading platform
Reference Books	Commodity Derivatives" by Indian Institute of Banking and Finance, ISBN 9780230634152, Macmillan Publishers India, 2007 Commodity Derivatives: Markets and Applications", by Neil C.Schofeild, Published by John Wiley & Sons, ISBN:0470019107 Commodities & Commodity Derivatives: Modeling and Pricing for Agriculture, Metal & Energy", by Helyette Geman, Published by John Wiley & Sons, ISBN: 0470012188
	Introduction to Commodity Forwards and Futures", by Prof.Christopher Culp, Published by JohnWiley & Sons, 2001 Indian Commodity Market: Derivatives & Risk Management", by Prof.Palanichamy, Dr.Shunmugam & Dr.Velmurugan.PS
Open Resources	11011 didining, Distributing din & Distributing din D

SCOM19: INVESTMENT VALUATION

Prerequisites	Basics of investment
Learning	Enable students to develop financial models practiced in Industry. To provide
Objectives	students with practical knowledge on Valuing the Firm.
· ·	Understanding the various investment valuation techniques
Learning	Measuring the earning
Outcomes	Valuation implications on market efficiency
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction to Valuation
Unit I	Approaches to valuation – Discounted Cash flow Valuation Relative
Omt 1	Valuation – Contingent Claim Valuation Understanding financial statement –
	asset measurement and valuation-Measuring Finance Mix-Measuring earnings
	and profitability-Measuring risk
	Basics of Risk
TT . *4 TT	Equity Risk and expected return-Alternative models for equity Risk-
Unit II	Comparative analysis of equity risk models –Models of default Risk-Option
	Pricing Theory and Models Basics of Option Pricing-Determining option
	value-option pricing Models-Extensions of option Pricing Models.
	Market efficiency and Investment Valuation Implications of Market
T1 .4 TTT	efficiency
Unit III	Testing Market efficiency-Market anomalies-Riskless rate and Risk Premium
	equity Risk Premium Default spread on Bonds-Cost of equity and Capital-Best
	Practices at firms.
	Measuring earnings
TT . *4 TT7	Adjusted Earnings-From earnings to Cash Flow-re investment Needs-
Unit IV	Estimating Growth-Historical growth-Fundamental determinants of Growth-
	Closure in Valuation-survival Issue-Dividend discount models-Free cash flow
	to equity discount-firm valuation.
	Estimating equity value per share
TT 14 T7	Fundamental principles of relative valuation-earnings multiples-book value
Unit V	multiples-revenue multiples and sector specific multiples-Valuing financial
	services firm-Valuing firms with negative of abnormal returns-valuing young
	or start up firms-Probabilistic approaches to valuation.
	Damodaran Aswath Investment valuation "tools and techniques for
	determining the value of any asset Wiley India (P) Ltd.2012
	Simon Benninga "Financial Modeling" The MIT Press Cambridge
Reference	Massachusetts 2008
Books	Krishna Palepu, Paul Healy Business Analysis and Valuation: Using Financial
	StatementsCengageLearnin, 2007
	Gottilieb Isaac, "Next Generation Excel: Modeling in Excel for Analysis and
	MBAs John Wiley and sons limited 2009

	Titman, Sheridan, Martin, JohnD, Valuation: The Art and Science of
	Corporate Investment Decisions, Addition-Wesley Series in Finance.
Open	
Resources	
Tools and	
Softwares	

SCOM20: FINANCIAL RISK MANAGEMENT

Prerequisites	Basic understanding of financial ris
Lagrning	The course aims at familiarizing the students with principle and practices of
Learning Objectives	Financial Risk Management and enables them to develop decision-making
	skills in management risk.
Looming	Measurement of various financial risk viz, equity, forex and commodity
Learning	Application of risk management techniques
Outcomes	Understanding the hedging techniques
24 1 1 1	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Financial Risk
	Definition and evolving styles of risk management. Organizing for Financial
Unit I	Risk Management - Role of risk manager- policies-decision making and
	execution – Exposure to Risk and Diversification - specific and market risk-
	forecasting market movements. Forwards and Futures: market volatility.
	Managing Equity Risk
	Specific risks- managing market risk-Markowitz and Sharpe Single Index
	models. Managing Bond Risk - market conventions and yields-bonds with
Unit II	special features- yield curves- hedging with futures and options. Managing
	Interest Rate and Currency Risk - one period forwards and futures- interest
	options- currency options and hedging longer term interest rate and currency
	exposures
	Foreign Exchange Risk Management
Unit III	Various foreign exchange rate risk management strategies- foreign exchange
	market in India.
	Emergence of Commodity Risk Management
	Basic understanding of commodities-investment opportunities in commodities
Unit IV	in India-working of commodity exchanges- importance of risk management in
Cint I v	commodity derivatives- future of commodity derivatives. Financial Risk
	Management: Case Studies Hodging and the "Creaks"
	Hedging and the "Greeks" "Greeks" dalta gamma yaga thata & who The basis Dringinla Dalta
Unit V	"Greeks"- delta, gamma, vega, theta & rho, The basic Principle: Delta
	Hedging, Asset Mismatch, Maturity mismatch, basis risk, and minimum-
	variance hedging, Delta-Gamma hedging using options, Value at Risk.
Reference Books	Brain A. Eales Financial Risk Management. London: Mc Graw – Hill, 1995
	Steve L. Allen, Financial Risk Management: A Practitioner's Guide to
	Managing Market and credit risk, Wiley Finance
	Dun & Bradstreet, Financial Risk Management, TATA Mcgraw Hill
	Peter Christoffersen, Elements of Financial Risk Management, Academic
	Press
	Geoffrey Poitras, Commodity Risk Management: Theory and Application,
	Routledge

SCOM22: PERSONAL FINANCE

Prerequisites	Basic knowledge on Income tax and investments
Tasmina	To find direction and guidance in one's financial decisions
Learning Objectives	To understand how each financial decision affects other areas of finance
	To ensure the financial stability for adapting to life changes
T	Knowledge on investment selections
Learning	Investment evaluations
Outcomes	Portfolio constructions
Methodology	Teaching with visual aids
Memodology	Assignments and Tests
	Quiz sessions and Case Discussion
	Introduction
	Savings-Investment-Advances for Investment-Selection of Advances-Mix
Unit I	for Portfolio of Such selected Advances- Criterion to be considered for
	investment-type of Securities- Income tax and personal finance of an
	individual.
Unit II	Investment in Government Securities
Cint II	PPF-NSC-NSS-Infra Structural-Bonds- Regulations-Governance.
	Investment in Post office and Bank Deposits
Unit III	All Types of post office related Deposits and all types of Bank Deposits
	including Deposits in corporate sector-Regulation –Governance.
	Investment in Traditional Products
Unit IV	Gold-Real estate-Mutual fund-return-Risk associated regulation –Criteria
	to be considered
	Investment in Equity shares
Unit V	Meaning Criteria-Risk & Return Associated- How to Select Share-
	Formation Portfolio.
	Personal finance-Kapoor Jack.R, Diabay Les.R & Hughes Robert J, Tata Mc
	Graw-Hill Publishing Co Pvt Ltd- New Delhi
	Personal finance: Users Perspective-Joehnk Michael D & Gitman
	Lawarence J-Cengage learning India Pvt. Ltd, New Delhi
Reference	Contemporary personal finance- Boone Louis & Kurtz David.L, Ra New
Books	Delhiomhouse business division, New Delhi
Dooks	Guide to personal finance-Stillman Richard J, Tata Mc Graw- Hill
	Publishing Co.Pvt.Ltd- New Delhi
	Theory and problem of personal finance & consumer economic, Rosenberg
	Robert R & Naples, Ralph.V, Tata Mc Graw-Hill Publishing Co.Pvt. Ltd- New Delhi.
Onon	Personal finance Planning- Gitman Lawrence J, Dryden Press
Open Resources	
Tools and	
Softwares	
Softwares	

SCOM23: EQUITY DERIVATIVES

Prerequisites	Basic Knowledge of finance and Mathematics
Learning	To help students understand the concepts and equip them to take investment
Objectives	and trading positions in the options and futures market.
Learning	Explain the need to hedge
Outcomes	Calculate the payoffs one can receive through options
	Make option strategies
	Lecture
Methodology	Case Study
	Spreadsheet Modelling
Unit I	Introduction to derivatives:
	meaning and purpose of derivatives; forward contracts Future contracts options, swaps and other derivatives; Type of trader; Trading future contracts; Specification of the future contracts; Operation of margins, Settlement, and regulations Derivatives Market in India: —regulation, working, and trading activity.
Unit II	Futures:
	Hedgers and speculators; Future contracts; Future market –clearing house margins, trading future positions and taxation; Future prices and spot prices; Forward prices; vs. future prices; Futures vs. options
Unit III	Options
	Types of options; Options trading; Margins; Valuation of options; Binomial Option; Pricing Modal; Black -Scholes model, for Call Option; Valuation of put Options; Index options; options market exchange-traded options, over-the-counter options, quotes trading, margins, clearing, regulation, and taxations; Warrants and convertibles
Unit IV	SWAPS
	Mechanics of interest rate swaps, valuation of interest rate, swaps currency swaps, and valuation credit risk and swaps.
Unit V	Derivatives Accounting & Taxation:
	scope and importance - Accounting & Taxation practices of Derivatives – Accounting Standard - reporting practices
Reference Books	Dhanesh Khatri, derivatives and Risk management, macmillan Publishers India Ltd, 2012. John C. Hull, SankarshanBasu, Options, Futures and other Derivatives, Pearson Education, Noida 2010 Stafford Johnson, Introduction to Derivatives, Oxford University Press, 2009

	David A & Thomas W. Miller, Derivatives valuation and Risk Management,
	Oxford University Press 2003.
	Rene M. Stuly, Risk Management & Derivatives, Thomson south Western,
	2007.
Open	https://nptel.ac.in/courses/110/107/110107128/
Resources	
Tools and	Spreadsheet Modelling
Software	

SCOM25: MERCHANT BANKING AND FINANCIAL SERVICES Soft Core 3 Credits

Γ	
Prerequisites	Basic Understanding about the financial intermediaries
Learning	Aimed to equip students to with various financial services to provide
Objectives	advice or to get jobs into the companies, which are specializing in it
Learning	Role and responsibilities of Merchant Banker, Rules and Regulations
Outcomes	relating to Merchant banking in India
Methodology	Chalk and talk, Presentation, Assignment
Unit I	Merchant Banking
	Meaning; Origin; Merchant Banks and Commercial Banks; Services of Merchant Banks; Regulations - SEBI, Companies Act 2013, Stock and commodity Exchanges; Merchant Banking in India – Registration, Licensing procedure and Challenges
Unit II	Financial Services
	Fee based Services – Merchant Banking Services – Issue of Securities – IPO – FPO – (Application Supported by Blocked Amount) ASBA – Book Building – Buyback of Shares – Depositories – Debenture Trusteeship – Stock Broking Services - Portfolio Management – Fund Based Services – Lease Financing – Hire Purchase – Bill Discounting – Factoring – Forfeiting – Wealth Management
Unit III	Underwriting
	Meaning and Nature of Underwriting; Forms of Underwriting; Need and Significance of Underwriting; Underwriting of Capital Issues in India; SEBI's Guidelines on Underwriting
Unit IV	Credit Rating
	Meaning and Functions of Credit Rating; Significance of Credit Rating; Credit Rating in India; Rating Process and Methodology; Credit Rating Agencies in India; Limitations of Rating; Future of Credit Rating in India
Unit V	Stock Broking & Depository services
	Introduction; Stock Brokers; Sub-Brokers; Foreign Brokers; Stock Market Trading. Depository services: Meaning and Objectives of Depository Services; Depository Process; Trading in a Depository System; Depository System in India; Depository Institution in India; SEBI Regulations
Reference Books	L M Bhole& Jitendra Mahakud, Financial Institutions and Markets: Structure, Growth & Innovations, Mcgraw Hill Education (India) Private Limited
	Clifford Gomez, Financial Markets, Institutions, and Financial Services, PHI Learning Private Limited
	Bharati V. Pathak, The Indian Financial System: Markets, Institutions and Services Pearson Publication
	Das, Subhash Chandra, The Financial System In India: Markets, Instruments, Institutions, Services and Regulations, PHI Learning Private Limited

	Sunil Parameswaran, Fundamentals of Financial Instruments: An
	Introduction to Stocks, Bonds, Foreign Exchange and Derivatives, Wiley
	Finance
Open	
Resources	
Tools and	
Softwares	

SCOM26: CORPORATE GOVERNANCE

	Basic knowledge on Corporate Finance& Companies Act 2013
Prerequisites	Dusic knowledge on Corporate I maneete Companies 1xet 2013
Learning Objectives	To provide an in-depth study of the evolution and development of corporate Governance along with the issues and practices that governs corporate sectors.
Learning Outcomes	 Understand the concepts of corporate governance Value the shareholder and stakeholder rights and responsibilities Relationship between Corporate Governance, Corporate Finance, Investments and Shareholders wealth maximising Solve case studies in the field of corporate governance and apply knowledge to different cases
Methodology	Lectures, Assignments, Case discussion
Unit I	Conceptual framework of corporate governance Theories – Evolution – Principles of corporate Governance - Economic of organization and information – understanding of the shareholder VS stakeholder concept of governance.
Unit II	Corporate and Board Management Corporate Ownership structure- Board of directors: types of directors - role, composition, systems and procedures – Functional committees – executive remunerations
Unit III	Legal and regulatory framework of corporate Governance Legislative provisions of corporate governance in India: Companies Act 2013, LODR – legislative framework in US, UK and other developed nations
Unit IV	Board Committees and role of professionals Need –Functions – Advantages – scopes and constitution of Board Committees, Board Charter – terms of reference and accountability and performance appraisals – independence - role of professionals in board committees.
Unit V	Corporate Governance Codes and Practices Major expert Committees reports – case studies on corporate governance – Indian and overseas perspective – value creation through corporate Governance - corporate governance rating
Reference Books	 A.C. Fernando, Corporate Governance, Principles, policies and Practices –, Pearson Education Neeti Shikha, Geetanjali Sharma, Corporate Governance in India: Principles and Policies, CENGAGE Publication. Indian Institute of Corporate Affairs, Corporate Governance, Taxmann Neil Minow Robert A. G. Monks, Corporate Governance, 4th Education, Wiley India Private Limited. Companies Act 2013and Rules; SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; Journal and E-Bulletin "Chartered Secretary" and "Student Company Secretary" published by

	ICSI
Open	Newspapers and magazines, Corporate Governance –National Portal of
Resources	India

SCOM27: STRATEGIC FINANCIAL MANAGEMENT

Prerequisites	Basic knowledge about strategic management
Learning	It is to familiarize the students with the concepts and approaches of
Objectives	managing corporate finance from a Strategic perspective.
Learning	Effective application of strategies
Outcomes	Making strategic decisions
Outcomes	Lecture
Methodology	Case study and discussions
Unit I	Title: Financial Policy and Corporate Strategy
	Contents: strategic decision-making framework, the interface of financial
	policy and strategic management, balancing financial goal and sustainable
	goals.
Unit II	Title: Risk Analysis in Capital Budgeting
	Cash flow projection - Impact of taxation, depreciation, inflation and
	working capital, capital budgeting decision: certainty equivalent approach,
	evaluation of risky investment proposal, simulation and decision tree
	analysis, sensitivity analysis, capital rationing, adjusted net present value,
	replacement decision and application of real options in capital budgeting.
	Preparation of project report.
	Tropatation of project reports
Unit III	Title: Leasing decision including cross-border leasing:
	Contents: Leasing: concepts, types, importance, benefits and limitation,
	lease evaluation. Cross border leasing
Unit IV	Title: Mergers and acquisition:
	Contents: Meaning, process and types, legal and regulatory requirements.
	Merger acquisition agreement. Adverse competitive effects of a merger.
	Corporate takeovers: coinsurance effects cross border takeover, forms of
	takeover and takeover defenses, control transaction: leveraged buyout,
	management buyout, spin-off, and asset divestiture.
Unit V	Capital Restructuring
	Contents: concepts, types and importance, legal aspects. Refinancing and
	rescue financing, reorganization of debtors and creditors, sale of assets and
	targeted stock offerings, downsizing and layoff programs, negotiated wage
	give- back, employee buyouts.
Reference	Prasanna Chandra Financial Management: Theory and Practice. New Delhi:
Books	Tata Mc Graw Hill
	Tony Grundy, Gerry Johnson & Kevan Scholes Exploring Strategic
	Financial Management Europe: Prentice-Hall.
	SOFAT, RAJNI, HIRO, PREETI Strategic Financial Management PHI
	Learning Private Limited

	CMA KALYANI KARNAStrategic Financial ManagementCorporate Plus Publications Private Limited
	CA Dr. K.M. Bansal, CA Anjali Agarwal Strategic Financial Management
	Taxmann
Open	https://nptel.ac.in/courses/110/108/110108047/
Resources	
Tools and	Spider impact KPI fire
Software	

SCOM28: INTERNATIONAL ACCOUNTING

Prerequisites	Basic knowledge on accounting standard including IFRS
Learning	To expose students to the prevailing International Accounting Systems
Objectives	To increase the employability of students in MNCs
Learning Outcomes	Understand the concepts of International accounting system
	Identifying the country differences in accounting practices
	Comparative analysis of major accounting issues
	Teaching with visual aids
Methodology	Assignments and Tests
	Quiz sessions and Case Discussion
	International Dimensions of Accounting
Unit I	Introduction-Definition-Importance-Scope of international Accounting-Status of International Accounting Education: World Scenario in India-Internationalization of the Accounting Profession: Introduction-The Accounting Profession in Selected Countries-Internationalization of the Profession- International Dimensions of Financial Reporting: Introduction Variables that influence Transnational reporting-Reporting practices-International Financing Reporting System(IFRS)-Salient Features —Need-Provisions-Applications in India-USA-UK and other Countries
	Country Differences and Harmonization of Accounting Practices
Unit II	Accounting differences-Why National Practices differ-How Practices differ-How differences are addressed(Harmonization)Concept of Harmonization-Need for Standardization-Impediments to Standardization-Endeavors towards Harmonization-Institution-IASC-The European Union-UN
	International Accounting Standards Committee
Unit III	Origins & Operations-Achievements- Current Issues – The Standards - Components and Structure of Financial Statements-Balance sheet items – Income Statement Items-Consolidated Financial Statements-Cash flow Statement-Requirements relating to particular Enterprises
	Comparative Analysis of Major Accounting Issues
Unit IV	Legal basis of Accounting regulation-Existence of a Conceptual Frame work-Additional components of Financial Statements- General Approaches Asset Valuation-Internally Generates intangibles & Research & Development-Goodwill-Tangible Fixed Assets-Investments-Current assets-leases-Provisions-Deferred taxes
	Accounting Differences and Financial Statement Analysis
Unit V	Different approaches to Analysis-The place of Financial ratios-Factors that Generate Differences: Presentation of Financial Statements-Methods of Financing –[Main problems in Financial Statement Analysis-Scope of Consolidation –Revaluation of Assets-Depreciation and Provisions-Leasing – Accounting for goodwill-Deferred Taxation –Capitalized Expenses-Transactions in Foreign Currencies-Extraordinary and Exceptional items-

	Changes in Accounting Principles OR Generally Accepted Accounting
	Practices(GAAP) India-USA-UK-Germany-France-Japan
	International Accounting, Mohapatra Das. A.K., Prentic Hall of India, New
	Delhi
	International accounting, Rathore, Shirin, PHI learning, New Delhi.
Reference	International Accounting-Peter Walton, International Thomson Business press
Books	International accounting a user perspective-Saudagaran, Shahorkh.M,
	Cengagelearning India Pvt. Ltd, New Delhi
	Comparative international accounting -Nobes Christopher & Parker Robert,
	ResearchEducation Asia, New Delhi
Open	
Resources	
Tools and	
Softwares	

SCOM29: VALUE ADDED COURSE

Soft Core 3 Credits

For acquiring 3 credits, courses should be selected which has minimum 12 hour per week from any one the following institutes. Prior registration and approval with the Department is a must for getting credit.

Prerequisites	As per the Requirements of the course floated on the online
	platforms
Learning Objectives	The student has to register and complete a certification
	course offered by any one of the online platform
	(certification from any one module)
Learning Outcomes	Student can opt their subject based on their interest &
	Requirements
Methodology	As adopted by the respective courses
Option I	NISM
Option II	NSE – NCFM
Option III	Indian Institute of Banking and Finance
Option IV	MCX – Commodity Professionals
Option V	BSE Institute Limited (bsebti.com)
Open Resources	Respective websites of the Institute
Tools and Softwares	

SCOM30: ENTREPRENEURSHIP

Prerequisites	Basic knowledge about project finance
Learning	To enrich the students on various aspects of establishing and managing
Objectives	SME's and managing finances.
Learning	Apply principles in the entrepreneurial and family business
Outcomes	Preparing a startup business plan
	Defending the business plans
	Lecture
Methodology	Case studies
Wiethodology	Making sample projects for funding
Unit I	Introduction
	Meaning and Importance, Evolution of term 'Entrepreneurship', Factors
	influencing entrepreneurship': Psychological factors, Social factors,
	Economic factor, Environmental factors; Characteristics of an entrepreneur,
	Entrepreneur and Entrepreneur, Types of entrepreneur: According to Type of
	Business, According to Use of Technology, According to Motivation,
	According to Growth, According to Stages; .New generations of
	entrepreneurship viz. social entrepreneurship, Edupreneurship, Health
	entrepreneurship, Tourism entrepreneurship, Women entrepreneurship etc;
TI24 TT	Barriers to entrepreneurship.
Unit II	Entrepreneurial Motivation and Creativity
	Motivation, Maslow's theory, Herjburg's theory, McGragor's Theory,
	McClelland's Need – Achievement Theory; Culture & Society; Values / Ethics; Risk taking behavior; Creativity: Creativity and entrepreneurship,
	Steps in Creativity, Innovation and inventions: Using left brain skills to
	harvest right brain ideas, Legal Protection of innovation, Skills of an
	entrepreneur, Decision making and Problem Solving (steps indecision
	making)
Unit III	Support and Assistance
	Assistance to an entrepreneur; New Ventures, Industrial Park (Meaning,
	features, & examples), Special Economic Zone (Meaning, features &
	examples), Financial assistance by different agencies, MSME Act Small
	Scale Industries, Carry on Business (COB) licence, Environmental
	Clearance, National Small Industries Corporation (NSIC), Government
	Stores Purchase scheme (e-tender process), Excise exemptions and
	concession, Exemption from income tax, Quality Standards with special
	reference to ISO, Financial assistance to MSME, Modernisation assistance to
	small scale unit,
	Supporting Organisations

	The Small Industries Development Bank of India(SIDBI), The State Small Industries Development Corporation(SSIDC), Export oriented units: Incentives and facilities to exports entrepreneurs, Export oriented zone, Export-Import Bank of India; Shilpabandhu-M Incentives for entrepreneurs State Industrial Development Corporation (SIDC), State Financial Corporation (SFCs); Directorate General of Supplies and Disposals(DGS & D): Registration with DGS & D, Registration Categories, Registration Procedure 4.21.4 Benefits of DGS & D, Information facilities centre in DGS & D: Khadi and Village Industries Commission (KVIC): Industrial Estate: Financing of Industrial Estates
Unit V	Project Report Introduction, Idea Selection, Selection of the Product / Service, Aspects of a Project, Phases of a Project Report, Contents of a Project Report, Proforma of a Suggested Project Report for a manufacturing Organization, Small Businesses.
Reference Books	Chaudhary, S: Project Management, Tata McGraw Hill, New Delhi. Vasant Desai, <i>The Dynamics of Entrepreneurial Development and Management</i> , Himalaya Publishing House, 2009. Timothy, D.R., and W.R. Sewell: Project Appraisal and Review, Macmillan, India. David I Cleloyd," Project Management" McGraw Hill, New Delhi 1999 Poornima M. Charantimath, 'Entrepreneurial Development And Small Business Enterprises", Pearson Education Licensee, New Delhi 2006.
Open Resources Tools and Software	https://onlinecourses.nptel.ac.in/noc20_ge08/preview Wave accounting Wix (website building software)

SCOM34: CONTEMPORARY LEGAL FRAME WORK

Duono gurigitos	Desire of Company Laws
Prerequisites	Basics of Corporate Laws
Learning	To give an overview about contemporary legislation very well applicable to
Objectives	Modern Business units
Learning	Understanding the various Laws that are applicable to business entity
Outcomes	Basics provisions of the enactment and its scope
Methodology	Teaching with visual aids
	Assignments and Tests
	Quiz sessions and Case Discussion
	Competition Law
	Anti Competitive agreements – prohibitions of abuse of dominant position –
	combinations - competition Commission of India - Inquiry into certain
Unit I	agreements and dominant position – inquiry on complaints u/s 19 – power to
	grant interim relief power to forward compensation – Execution of orders of
	commission – appeal duties of Director – general penalties – Competition
	advocacy
	Foreign Exchange Management Act
	Objective and definitions under FEMA – Dealings in foreign exchange –
	holding of foreign exchange etc. current account transactions, capital account
Unit II	transactions – export of goods and service realization and repatriation of
	foreign exchange – Exemptions authorized person – penalties and
	enforcement – Compounding of offences - Directorate of enforcement –
	Appellate Tribunal etc.
	Environmental Legislation
	Legal and regulatory frame work – procedures for obtaining various
	environment clearances – role and function of Environments of Environment
	Tribunal / Authority – Appearance before Environment Tribunal / Authority –
	Environment Audit. Enforcement of International Environmental law: Kyoto
Unit III	protocol norms. Water: water and environment (Protection) law – various
	Boards and their functions and powers; duties of occupier of specified
	industries to ensure adherence to standards; offence by companies. Air
	pollution: Concept of sustainable development, Government policy regarding
	environment – salient features of the Air (Prevention and control of pollution)
	law
	Consumer Protection Act
Unit IV	Genesis of the law – objects and definitions – Rights of consumers under the
	Consumer Protection Act – Nature and scope of remedies – Consumer
	protection – appearance before consumer dispute Redressal Forums.
	Insurance Law Current Legal Environment
Unit V	Insurance Act 1938 (as amended) & Insurance Regulatory & Development
	Act – An overview - Insurance Sector Reforms – The Insurance Regulatory
	Development Authority (IRDA) Act, 1999– ARDA (Investment) Regulations

Reference Books	2000 – IRDA Guidelines for insurance Brokers Securities and Exchange Boardof India (SEBI) Act, 1992 – SEBI Guidelines. Kapoor, N.D. "Elements of mercantile laws", Sultan Chand & Sons New Delhi Maheshwari, S.N & Maheshwari, S.K " A Manual of Business laws", Himalaya PublishingHouse, Bombay
	K.C Mishra and M. Bakshi, legal and Regulatory Aspects of Insurance, CENGAGE learning, Delhi Kenneth A. Abraham, Kenneth S. Abraham Insurance laws and Regulation:
	Cases and Material, Foundation Press
	Lew, Julton D.M and Clive Stand Brook (eds), International Trade Law &
	Practice, Euromoney Publications, London
Open	
Resources	
Tools and	
Softwares	